Example of a Guideline on How to Develop Sector Results Chains
M4C

The following is a basic guide to drawing the sector results chain:

1. Group individual interventions into intervention areas if appropriate. Note that the intervention areas often represent single supporting markets or functions, such as inputs or advocacy.

2. For each intervention area, describe in one box above the expected change in the capacities of service providers or other supporting market players (including char households themselves if appropriate). Note that there may be one or several interventions that do not produce further changes on their own but rather underpin work in the other intervention areas. These interventions usually focus on building the overall capacity of a strategic partner such as an association.

3. Above each change in capacities, describe in one box the expected change in the behavior and performance of char households, other service providers or other supporting organizations (those reached both directly and indirectly by the project).

4. On the next level up, list the more and/or better services and/or relationships that the char households will get from the service providers affected by the project. Put each different service in a separate box and link to the types of providers below that will offer the services.

5. For each more or better service/relationship, describe in a box above the change in behavior that char households are expected to make as a result of using that service or having that relationship.

6. On the next level, describe the key changes in char households' performance that are expected to result from the behavior changes. One box for each key change in performance. Link the changes in performance to the changes in behavior that are expected to contribute to them.

7. The highest level describes the impacts that result from char households' improved performance in the selected sectors. Always draw one box with additional net income for char households. If appropriate, add other boxes for other poverty reducing impact, in particular sector growth and increased labor opportunities for char households, reduced vulnerability resulting from specific behavior changes and/or women's economic empowerment resulting from increases in women's participation in the sector or improvements to women's roles in the sector.

The sector level results chain is used only to summarize all the impact under a specific sector. There is no monitoring that is done separately against the sector results chain. It is rather used to give a picture of all the interventions that fall under a particular sector and show how interventions combine to benefit char household farms and businesses.