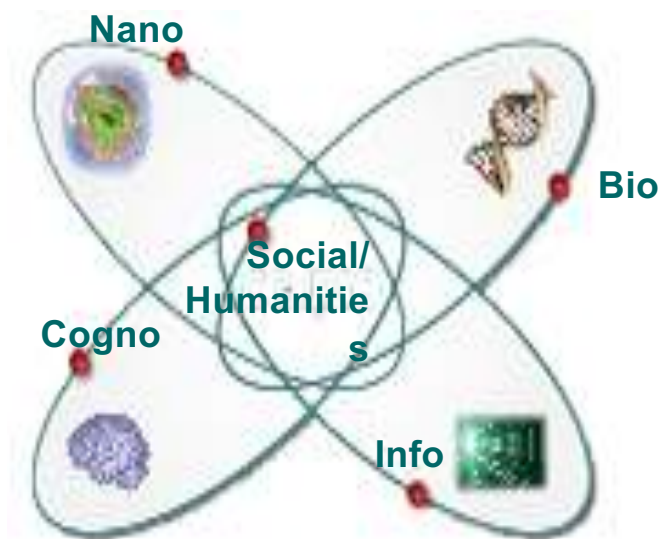


# Private sector development in the age of digitalization and the great convergence

DCED, 2019 Annual Meeting Thematic Day

13 JUN 2019

Memedovic Olga





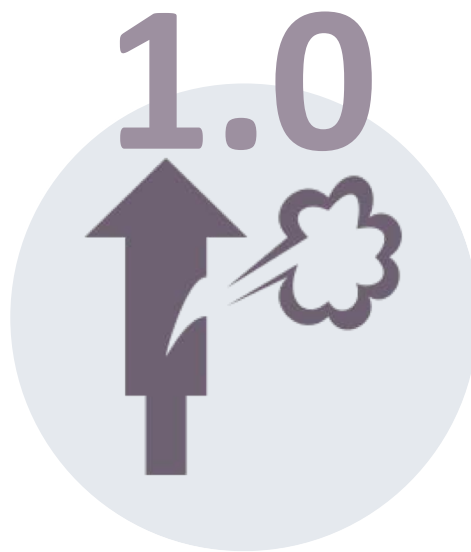
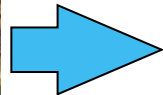
I. New industrial revolution: drivers and characteristics

II. Opportunities and challenges

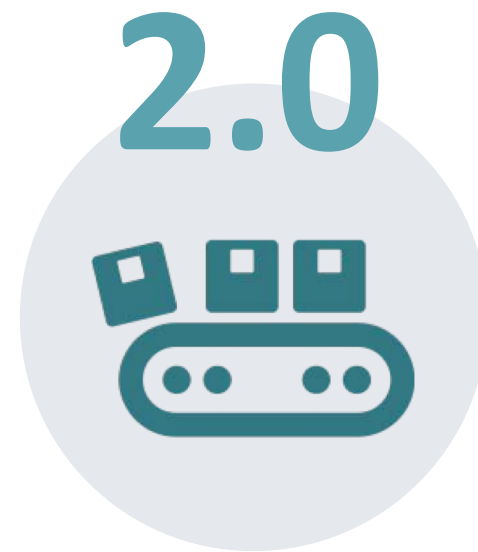
III. How are we prepared for the NIR?



# Industrial revolutions: co-evolution of humans and technology



**18<sup>TH</sup> CENTURY**  
MECHANIZATION  
Railroads  
Steam and water



**19<sup>TH</sup> CENTURY**  
MASS PRODUCTION  
Assembly line  
Conveyor  
Electrification



**20<sup>TH</sup> CENTURY**  
AUTOMATION  
MASS PRODUCTION  
Computer  
Electronics



**TODAY**  
CYBER PHYSICAL SYSTEM  
MASS PRODUCTIONS/ CUSTOMIZATION  
IoT; IoS; IoP; Robotics  
Big Data, AI, 3D, NBCIS



Economies of scale

Economies of Scale and Scope

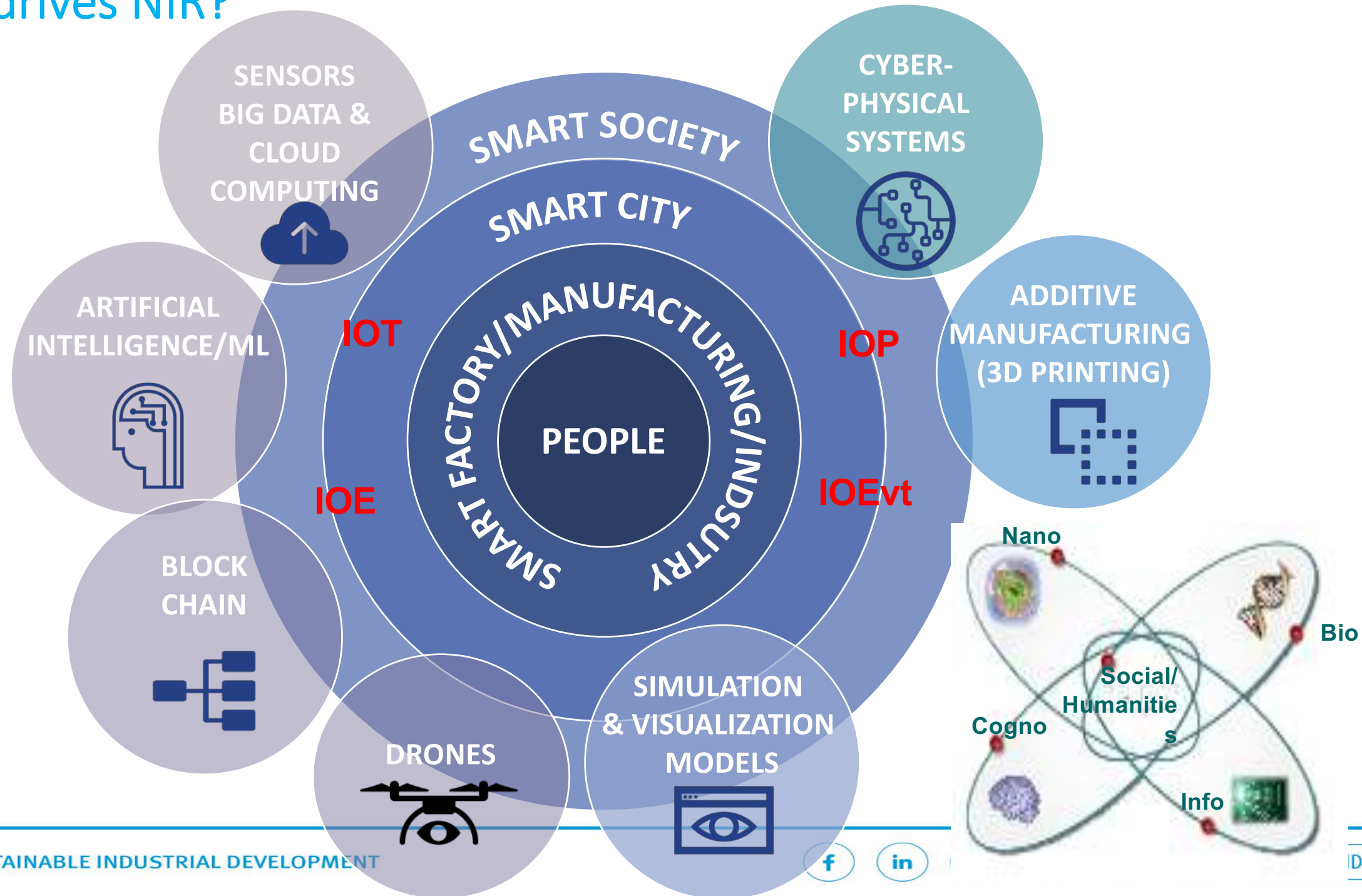
Customization at the unit price  
of mass production

Material and energy intensity

Circular economy

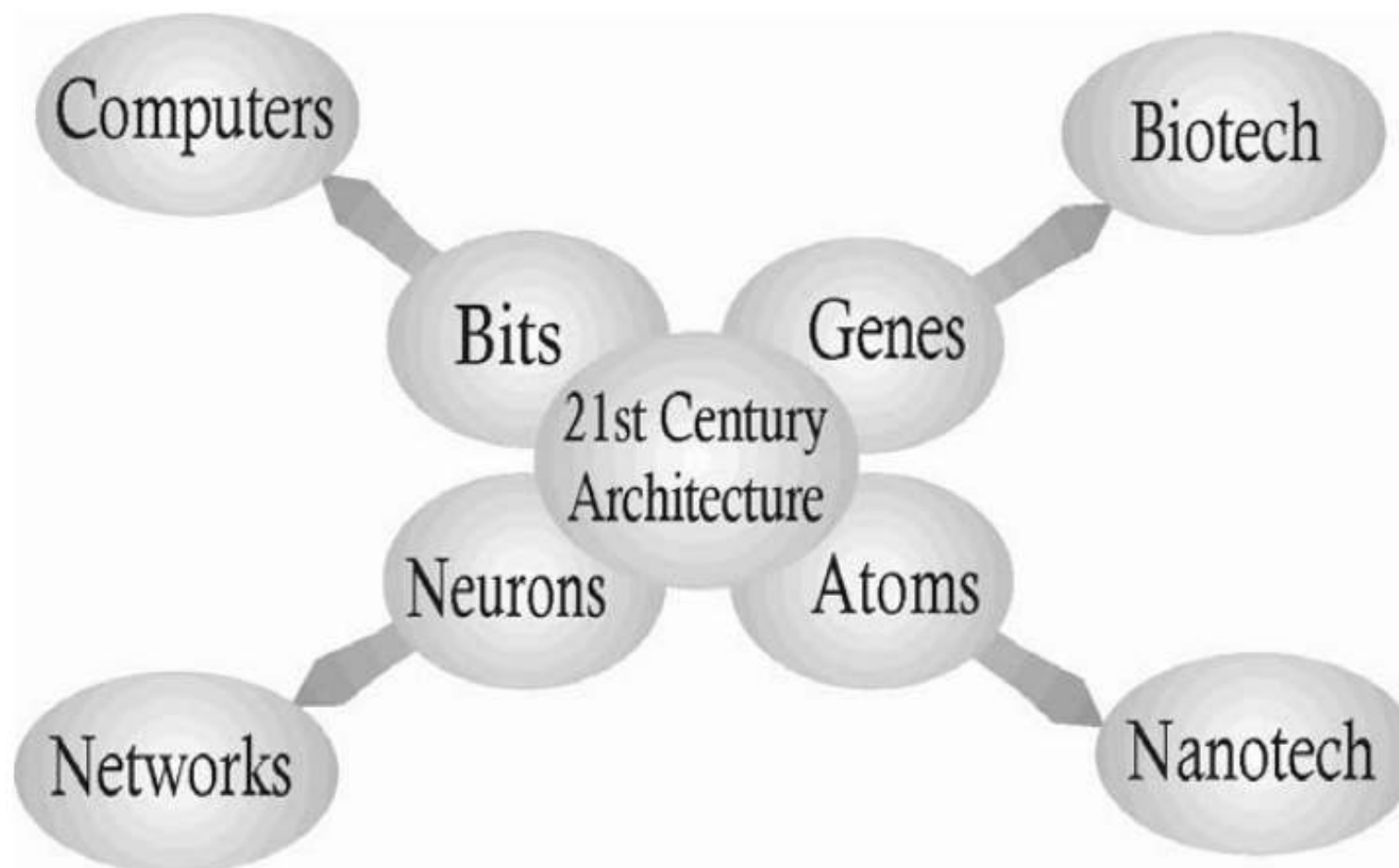


## What drives NIR?





## 21st century technology convergence architecture driving NIR



UNIDO Global Forum on Nature-like and Convergent Technologies for Inclusive and Sustainable Industrial Development, Russia, Sochi, 28-29 September 2018.



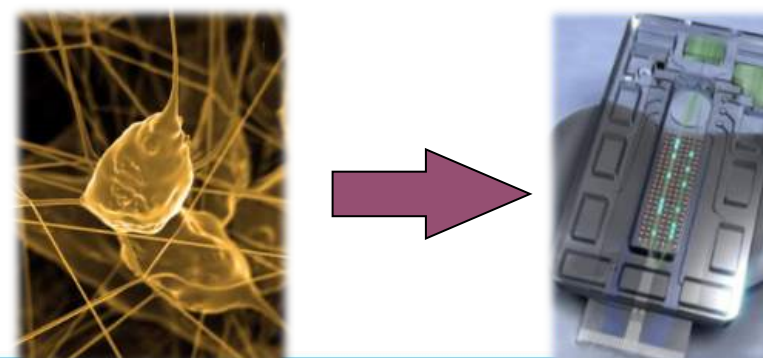
## NANOBIOTECH



## SOLID STATE MICROELECTRONICS (MEMS)



## Hybrid materials and systems in manufacturing



UNIDO Global Forum on Nature-like and Convergent Technologies for Inclusive and Sustainable Industrial Development, Russia, Sochi, 28-29 September 2018.



## *Disruptive power of technological change*

Speed of change



Widespread  
implications



Systemic impact

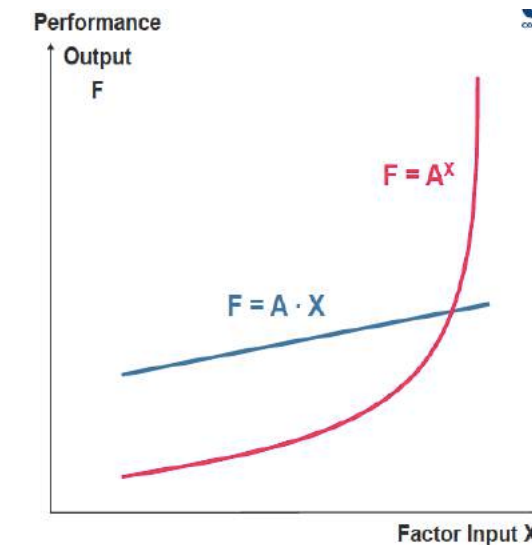
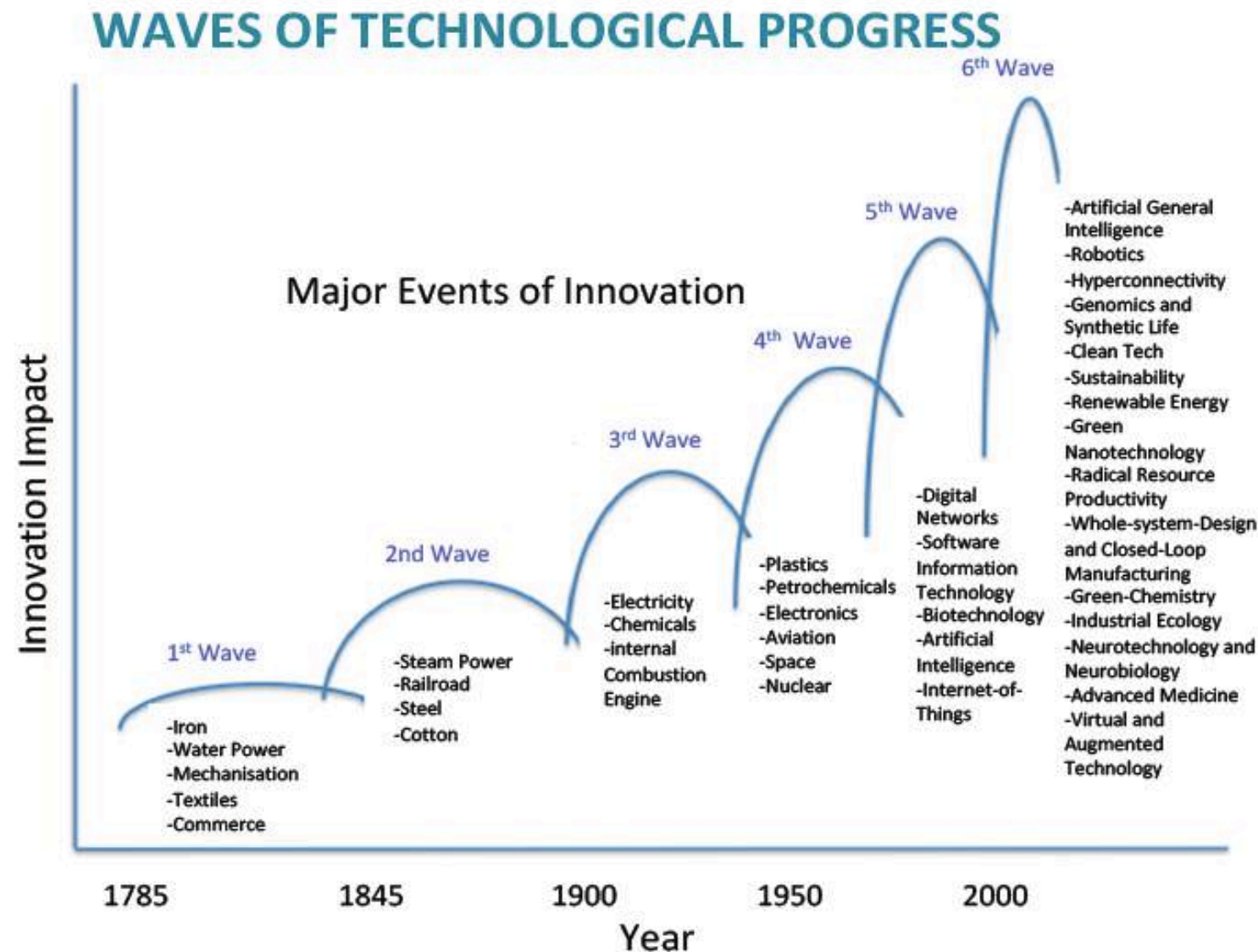


Who we are? How we  
work and leave?



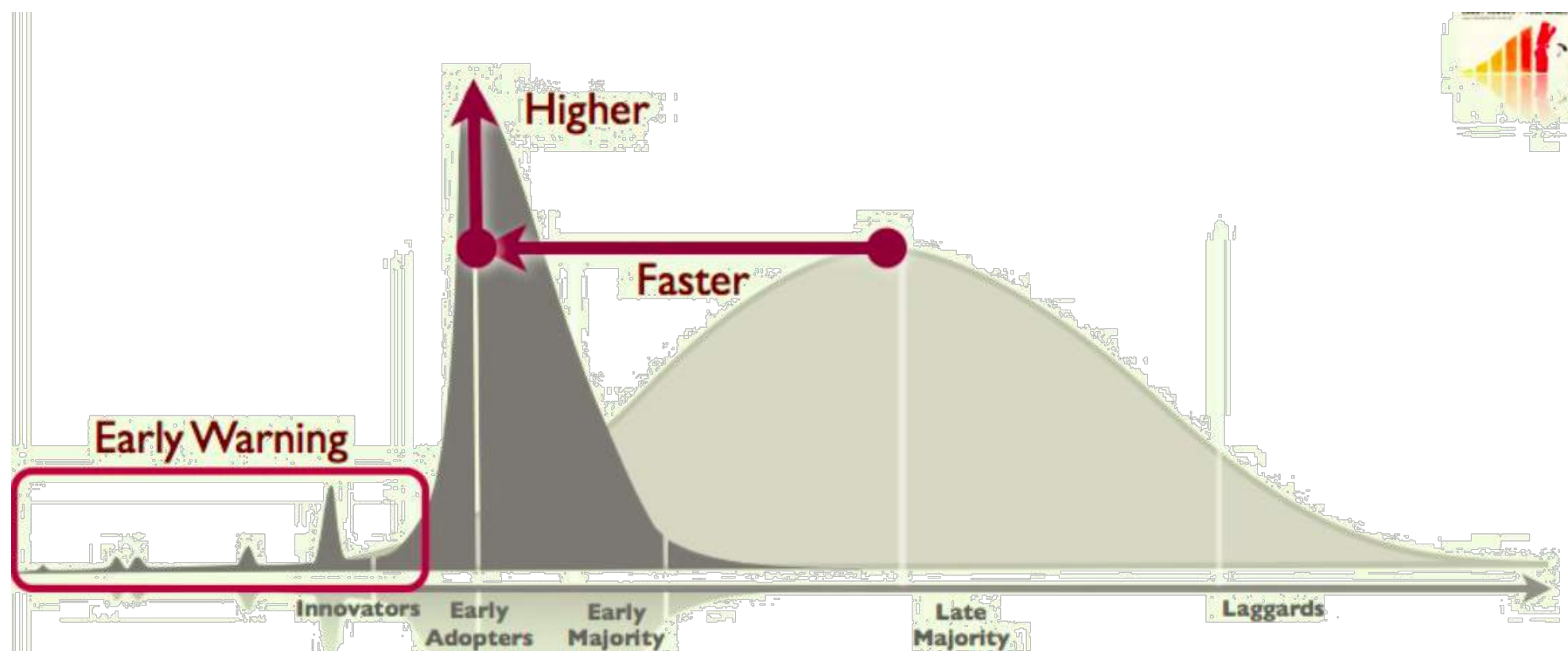


# Accelerating technological change: from incremental to exponential





## Accelerating (disruptive) innovation: shorten product life cycles; adoption time shorten from decades to a few years

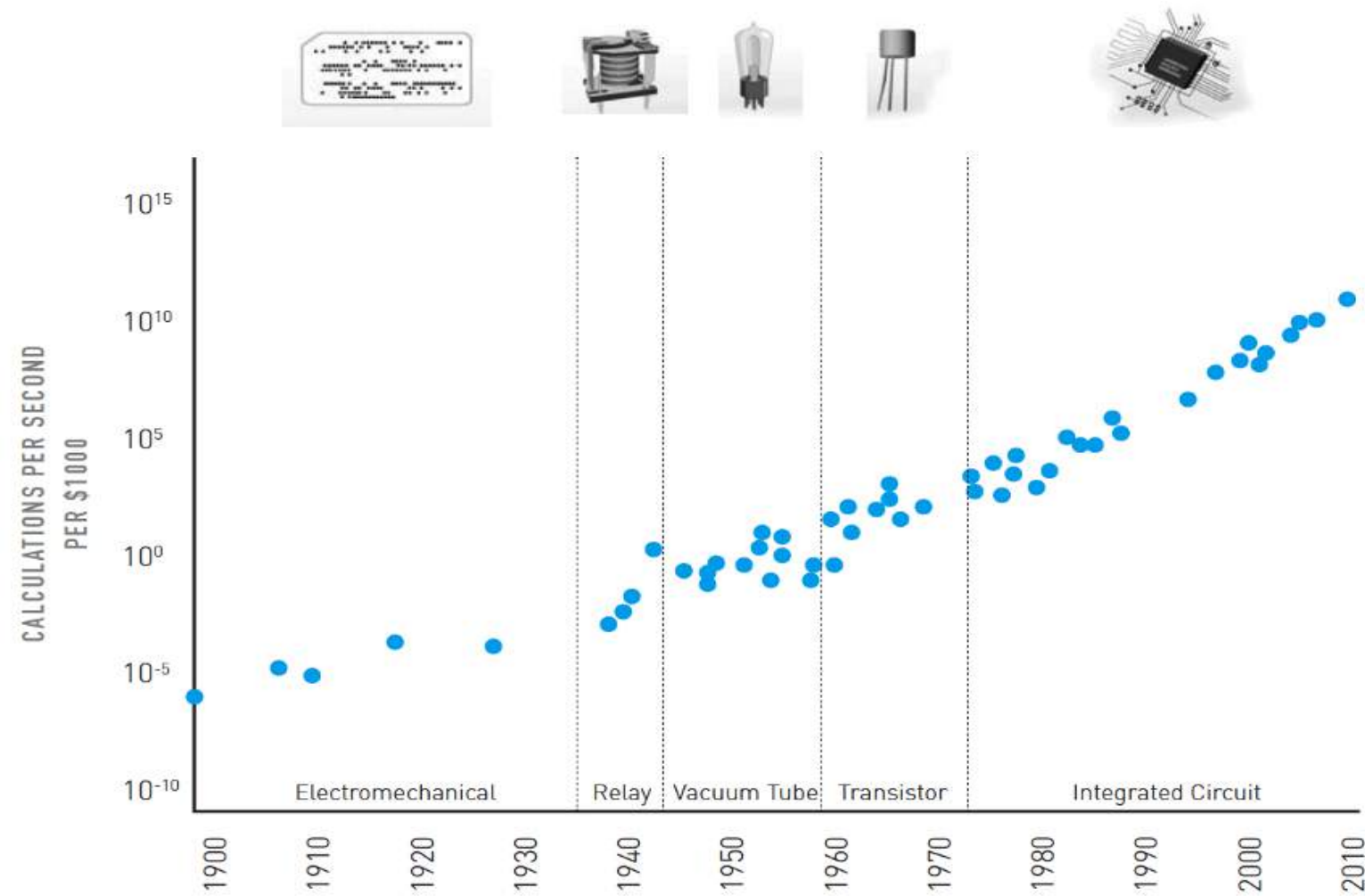


*Disruptive innovation collapses product life cycle; need to identify the early warning signals in order to participate*

Source: Larry Downes and Paul F. Nune, Big Bang Disruption



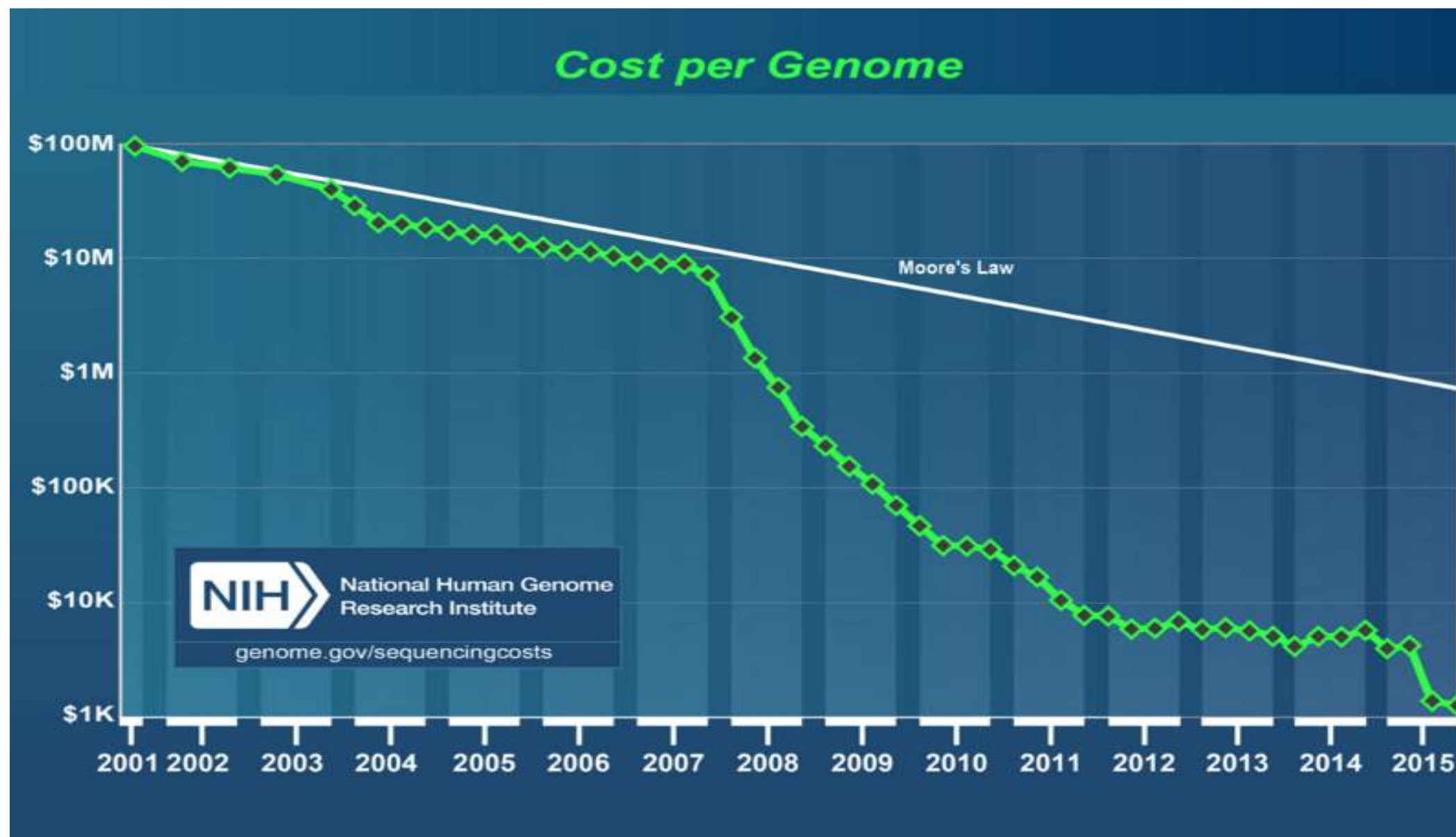
# Accelerating price-performance of computing devices power (consistently multiplying in power per unit of time/money)



Ray Kurzweil extending Moore's law due to paradigm shift



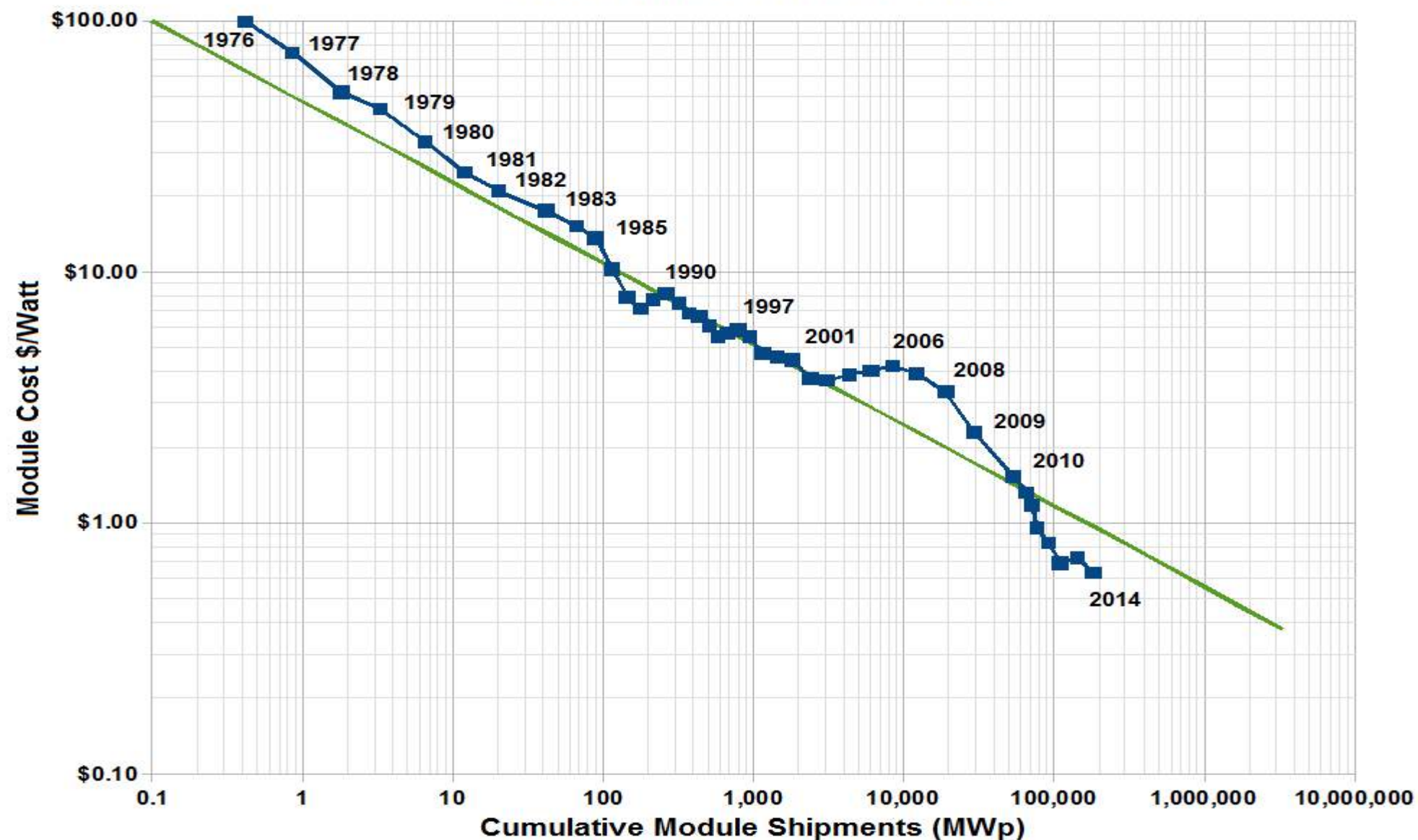
## Accelerating price performance in genome sequencing





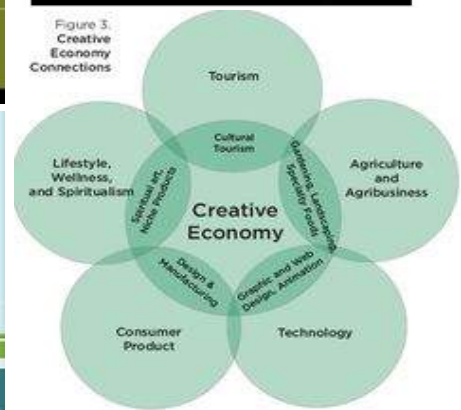
# Accelerating price performance of Photovoltaic Panels

## Swanson's Law





# Widespread implications: All economic sectors will be affected





## New business models:



### Comparison of market capitalization of market leaders in the platform economy

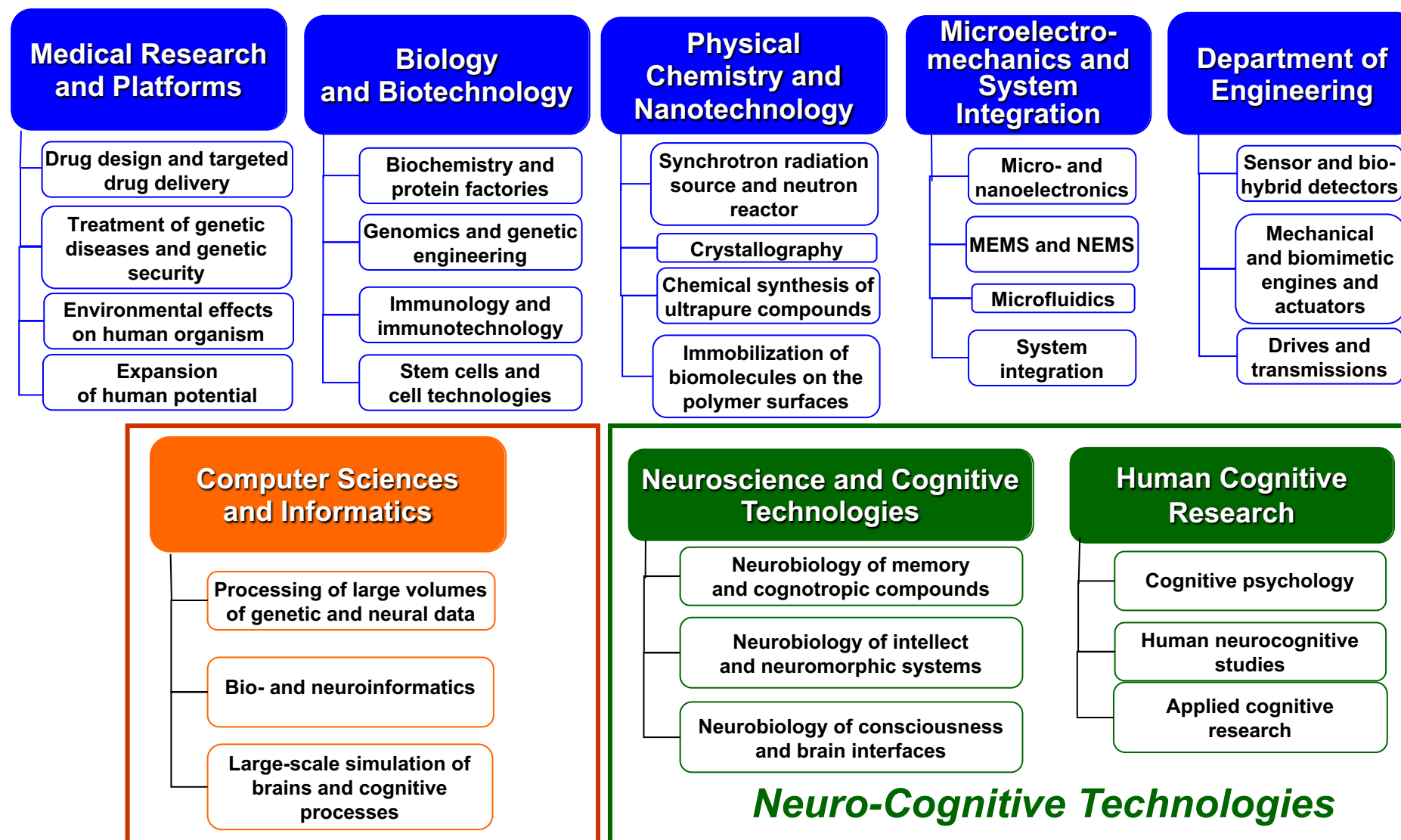
### The imbalance of platform economy

Values in billion USD on December 31, 2017





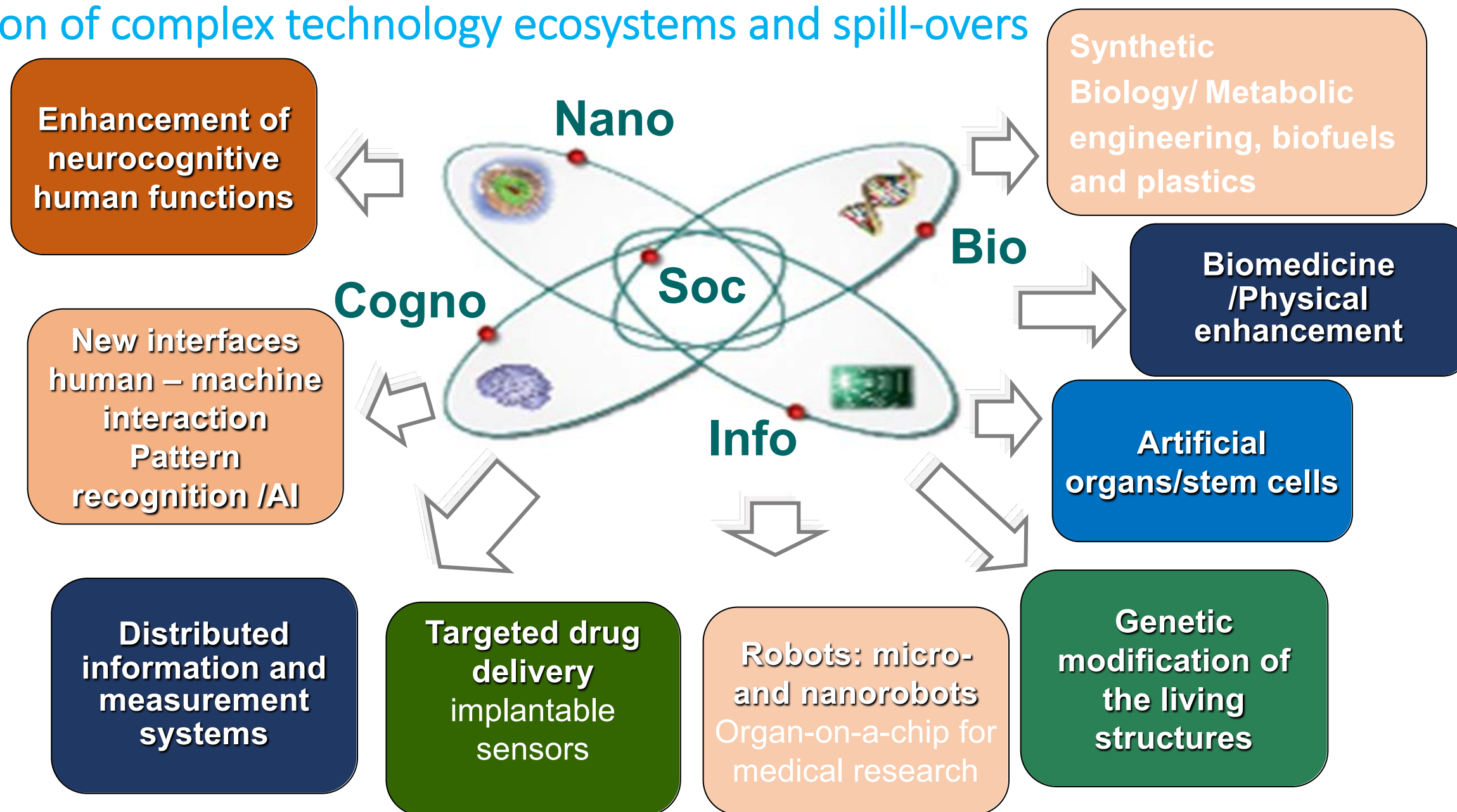
# New sciences and technologies



Kurchatov Institute presentation at the UNIDO Global Forum on Nature-like and Convergent Technologies for Inclusive and Sustainable Industrial Development, Russia, Sochi, 28-29 September 2018.

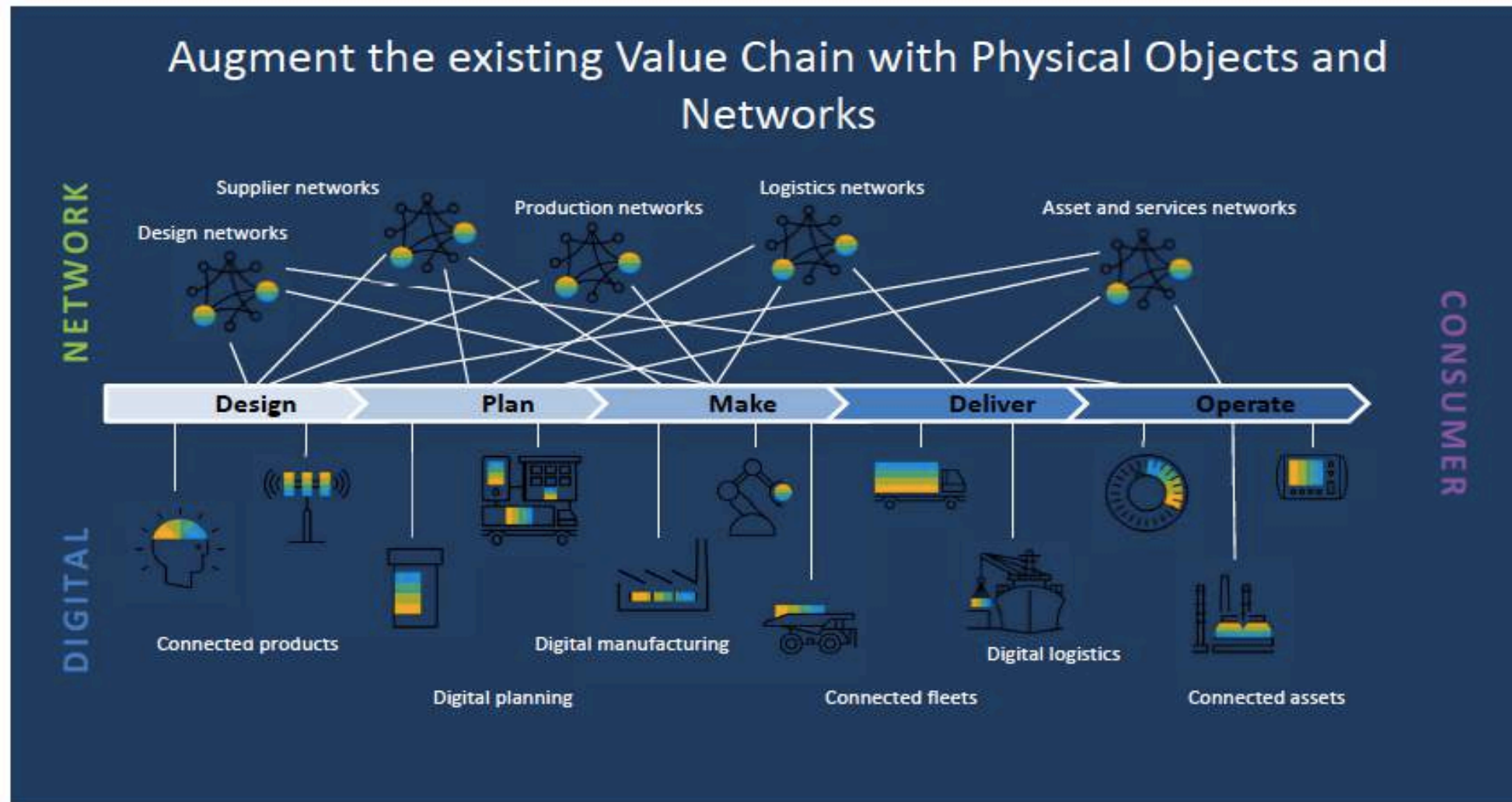


## Convergence driving divergence: new value is created by a recombination of complex technology ecosystems and spill-overs







# Intelligent GVCs: horizontal and vertical integration



Dr. Carsten Polenz – SAP SE, presentation at the Bonn workshop on  
Industry 4.0: challenges for productivity, employment and inclusion, Bonn, 28- 29.05.2018



## All countries will be affected by the disruption

 <p><b>All countries have room for improvement.</b> No country has reached the frontier of readiness, let alone harnessed the potential of 4IR</p>	 <p><b>There are common challenges within each archetype.</b> All countries can learn from each other in overcoming challenges</p>	 <p>As 4IR brings forth a cluster of new industries, there is <b>potential for leapfrogging</b>, but only some countries are positioned to capitalize</p>	 <p>4IR will trigger selective structural changes (e.g. re-shoring, near-shoring), <b>re-distributing and re-creating value</b> in global value chains</p>	 <p>Readiness for the future of production requires <b>global, not just national, solutions</b></p>
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Source: World Economic Forum, A.T. Kearney



## Systemic impact

- ❑ Differences between economic sectors become blurred
- ❑ Prospects to radically change economic models: redefying the role of market and the government; the role of public and private sector; the role of the forth sector (the social and solidarity economy, social entrepreneurship); the role of SMEs
- ❑ Questioning traditional linear models of economic development
  - From linear to network, and compressed model of economic development
  - From closed to open and collaborative innovation model
- ❑ Educational systems reforms and STI mainstreaming

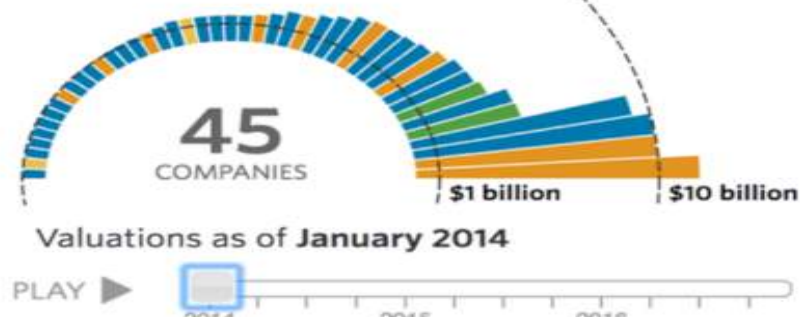


# The rise of the Unicorns — startups with a Billion dollar valuation.

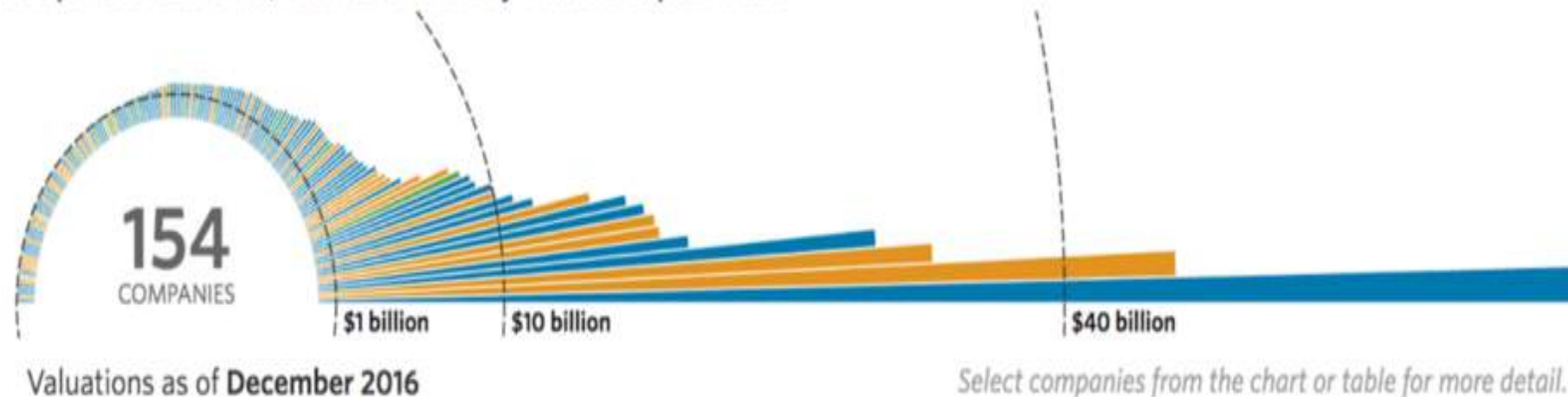
Exponential technological progress creates disruptive potential for startups.

Potential for startups creating new companies have never been greater

Companies valued at \$1 billion or more by venture-capital firms



Companies valued at \$1 billion or more by venture-capital firms



- *Startup Ecosystem building crucial: for job creation and as a hedge towards the social security of the future!*
- *Start ups are much better at new disruptive innovation than large companies.*
- *Large companies' role is in growing acquired products and applying their capacity for efficiency and scale. Developing a more symbiotic relationships with start ups ( e.g. Apple; Microsoft; Amazon, providing infrastructure and platforms for start ups; general electrics)*
- *Convergence of non-ICT companies becoming ICT companies*



## Moving to open innovation and ecosystem building requires connectivity and collaboration to strengthen resilience



Source: WEF, AT Kearney



- I. New industrial revolution: drivers and characteristics
- II. Opportunities and challenges
- III. How are we prepared for the NIR?



# Extraordinary opportunities for realizing the SDGs

## ENVIRONMENTAL RETURNS



### 25% decrease in pollution

- High resource efficiency and effectiveness, particularly energy efficiency
- Significant cuts in CO2 emissions
- Better access to electricity and water
- New materials and production processes: products and services, can be designed to save natural resources

## ECONOMIC RETURNS



### 25% productivity gain

- Higher efficiency, productivity and opportunities
- Economic diversification
- Increased revenues from lower transaction costs, increased productivity, higher quality products, increased market share
- Customization at the unit price of ass production

## SOCIAL RETURNS



### Increased quality of life

- Enhanced human physical and cognitive capabilities
- Improvements in health and safety of workers
- SMEs inclusion: e-commerce
- inclusion of women, youth
- A push for changes in education, training systems, as well as for research and innovation
- Government capacity and transparency to increase; better government services



## Huge challenges

- Skill mismatch
- Slow technological diffusion and technology gap widening
- Infrastructure gap
- Institutional mismatch; rules, regulations; norms standards
- Industrial safety & security
- Inclusiveness



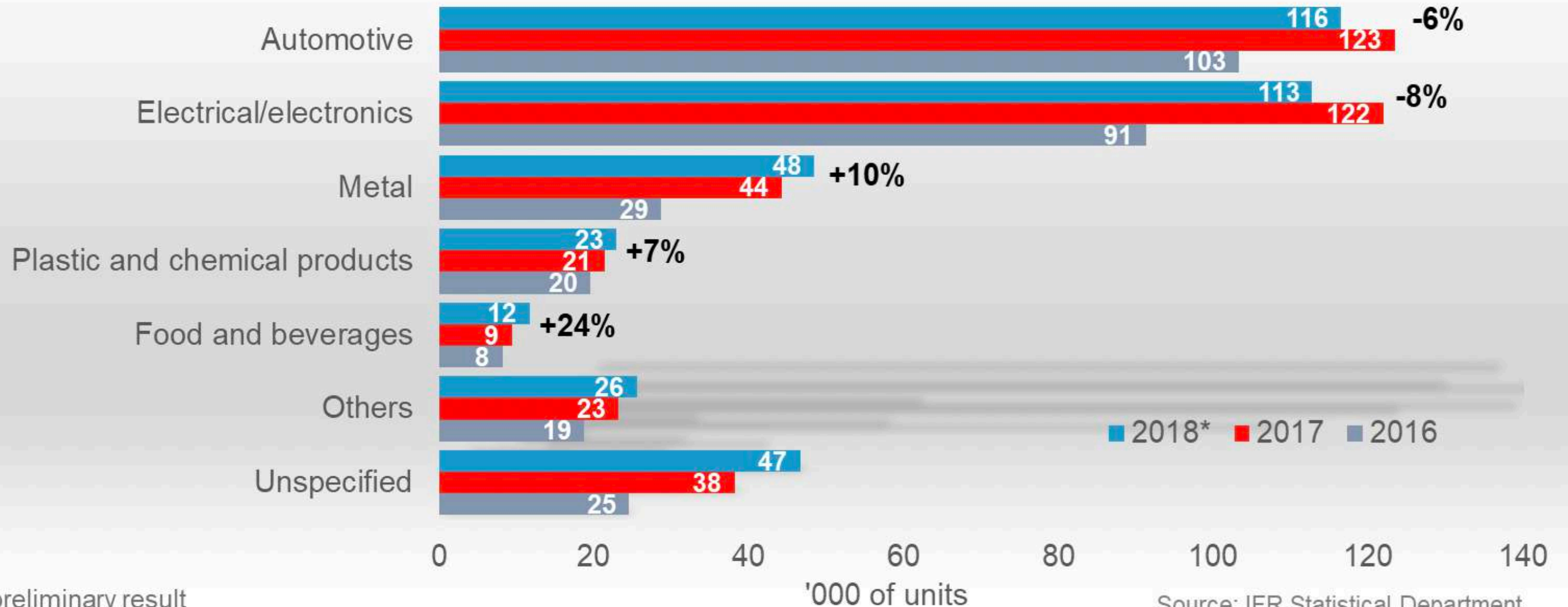


# Unequal distribution of and access to digital technologies, widening technology gap

- Concentrated in few sectors
- Concentrated in few countries
- Infrastructure gap driving the digital divide and technology gap

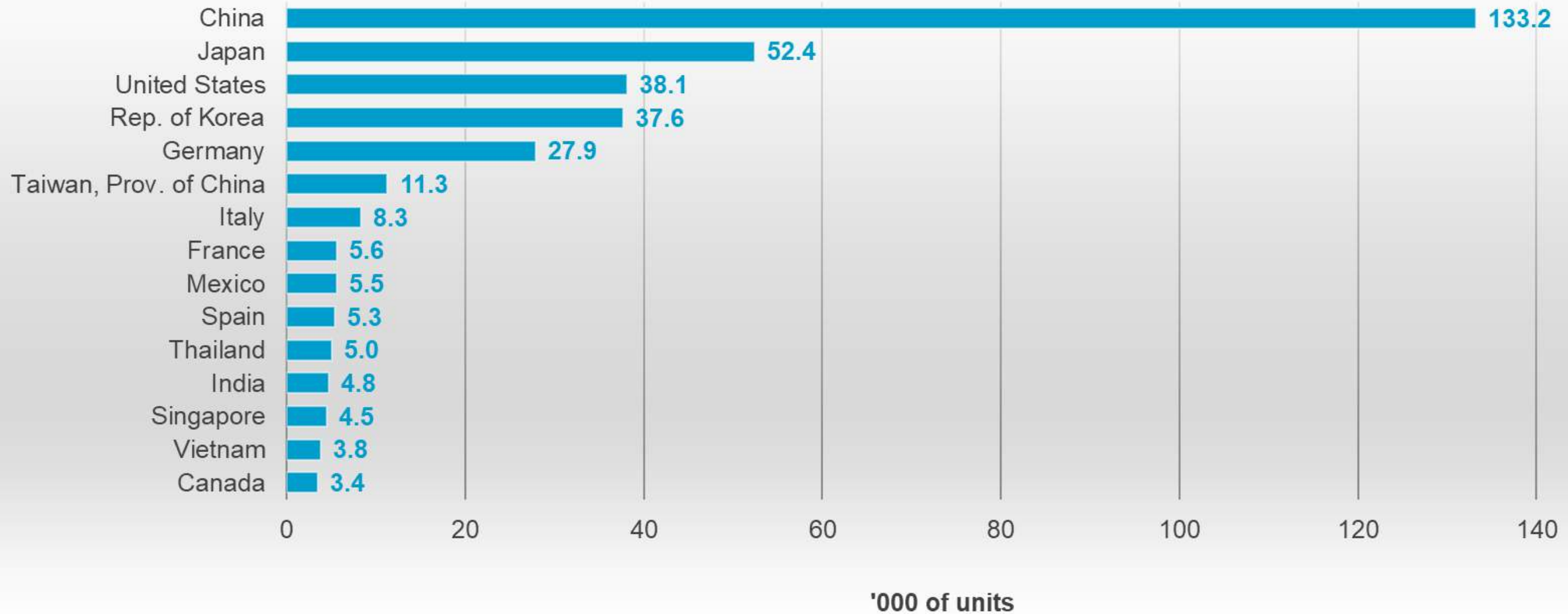


## Estimated annual supply of industrial robots at year-end by industries worldwide 2016 - 2018\*





## Estimated worldwide annual supply of industrial robots at year-end 15 main markets 2018\*

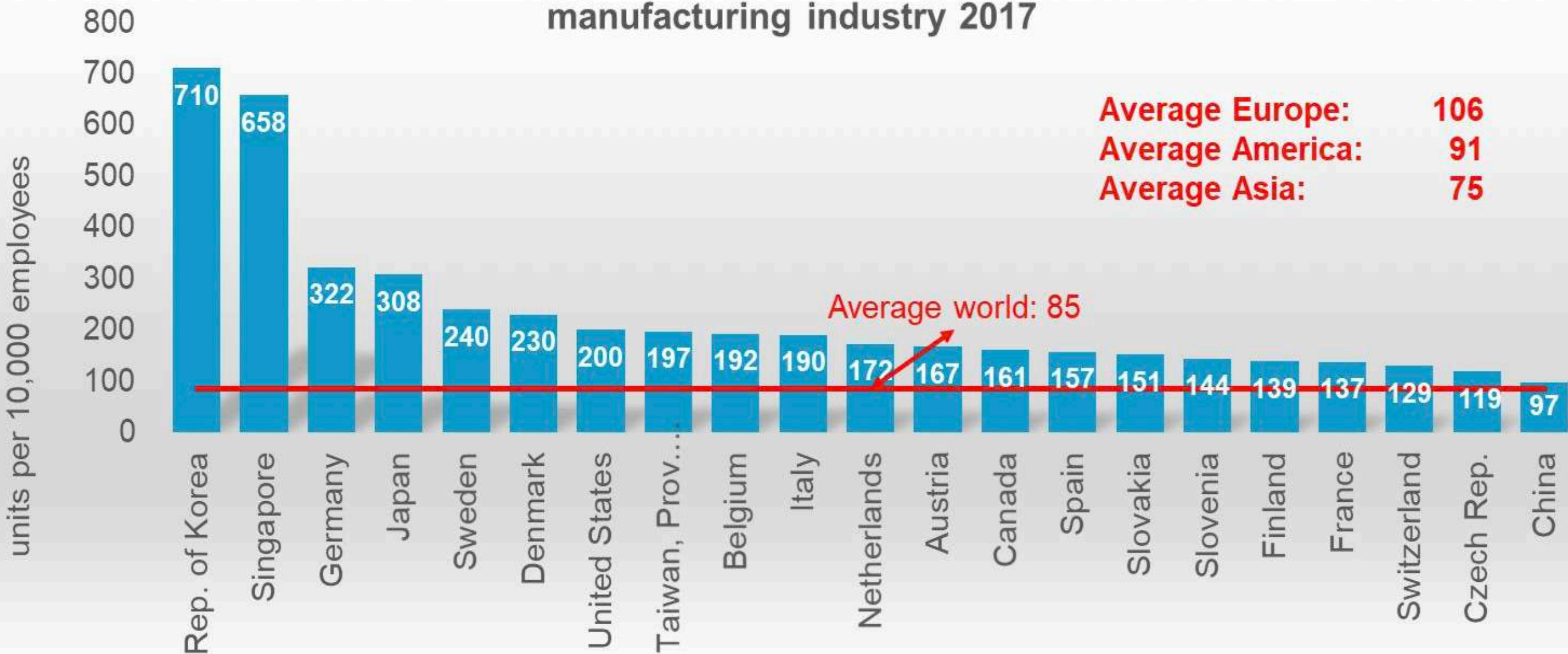


\*preliminary data

Source: IFR Statistical Department



**Number of installed industrial robots per 10,000 employees in the manufacturing industry 2017**



Source: IFR World Robotics 2018



# Digital divide (4b people not in digital economy)

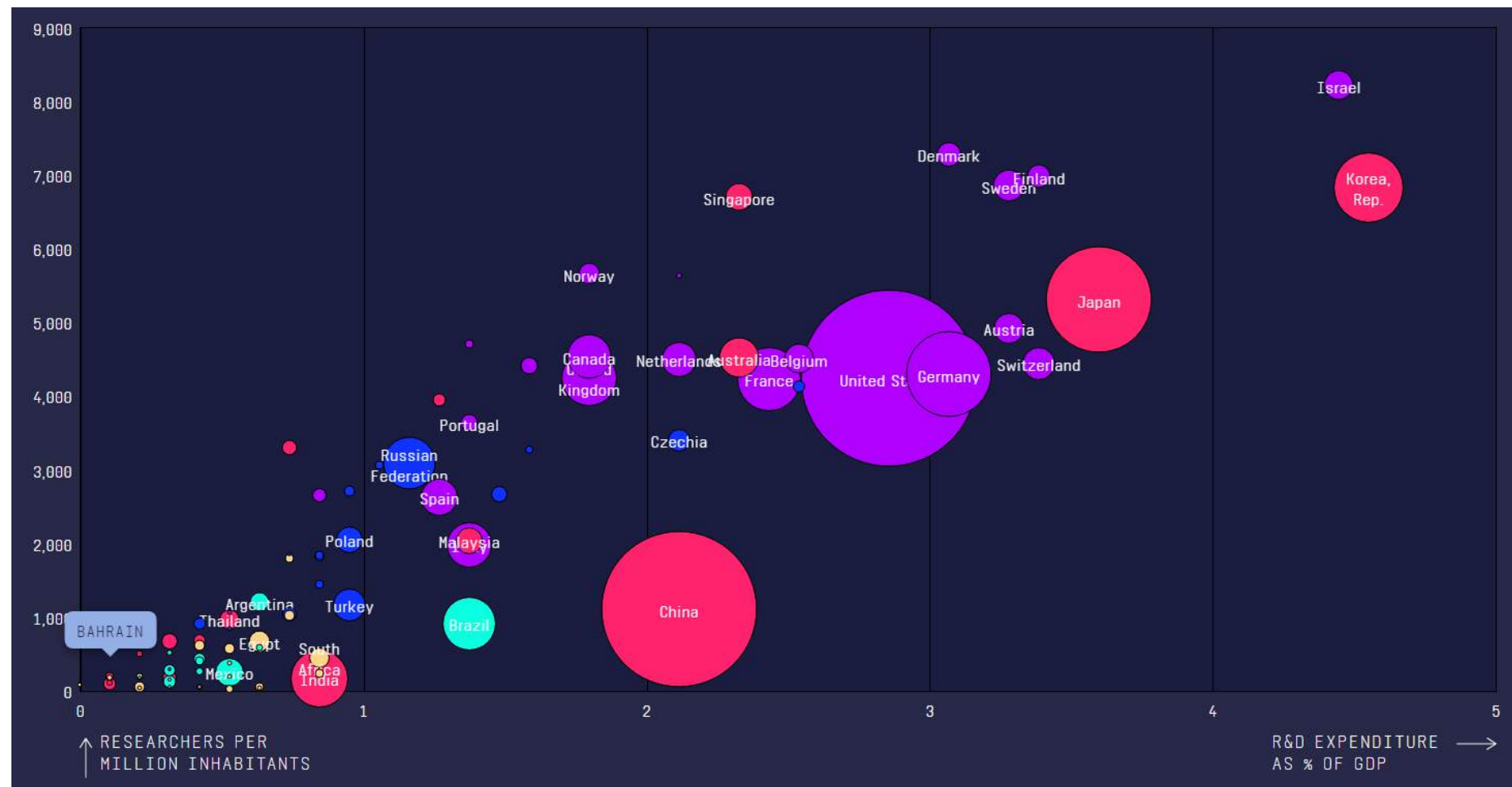


Cutoff	40% of countries <sup>1</sup>	37% of countries	24% of countries
>70% 3G coverage	<b>CONNECTED (3G+)</b>  <b>USING THE INTERNET</b>	<b>NOT USING THE INTERNET</b>	<b>NOT CONNECTED</b>
>60% internet usage			
Opportunities	The digital economy is developed and key enablers are in place; there are opportunities for WBG to invest in disruptive use cases (e.g. e-health, online education, etc.)	Although connected, the country is gradually moving toward a digital economy; WBG can develop key foundational elements (e.g. e-payments, etc.)	The country is disconnected; WBG can develop digital infrastructure and enable the private investment environment

<sup>1</sup> 1 % of countries affected does not reflect population represented within each archetype



<http://uis.unesco.org/apps/visualisations/research-and-development-spending/>

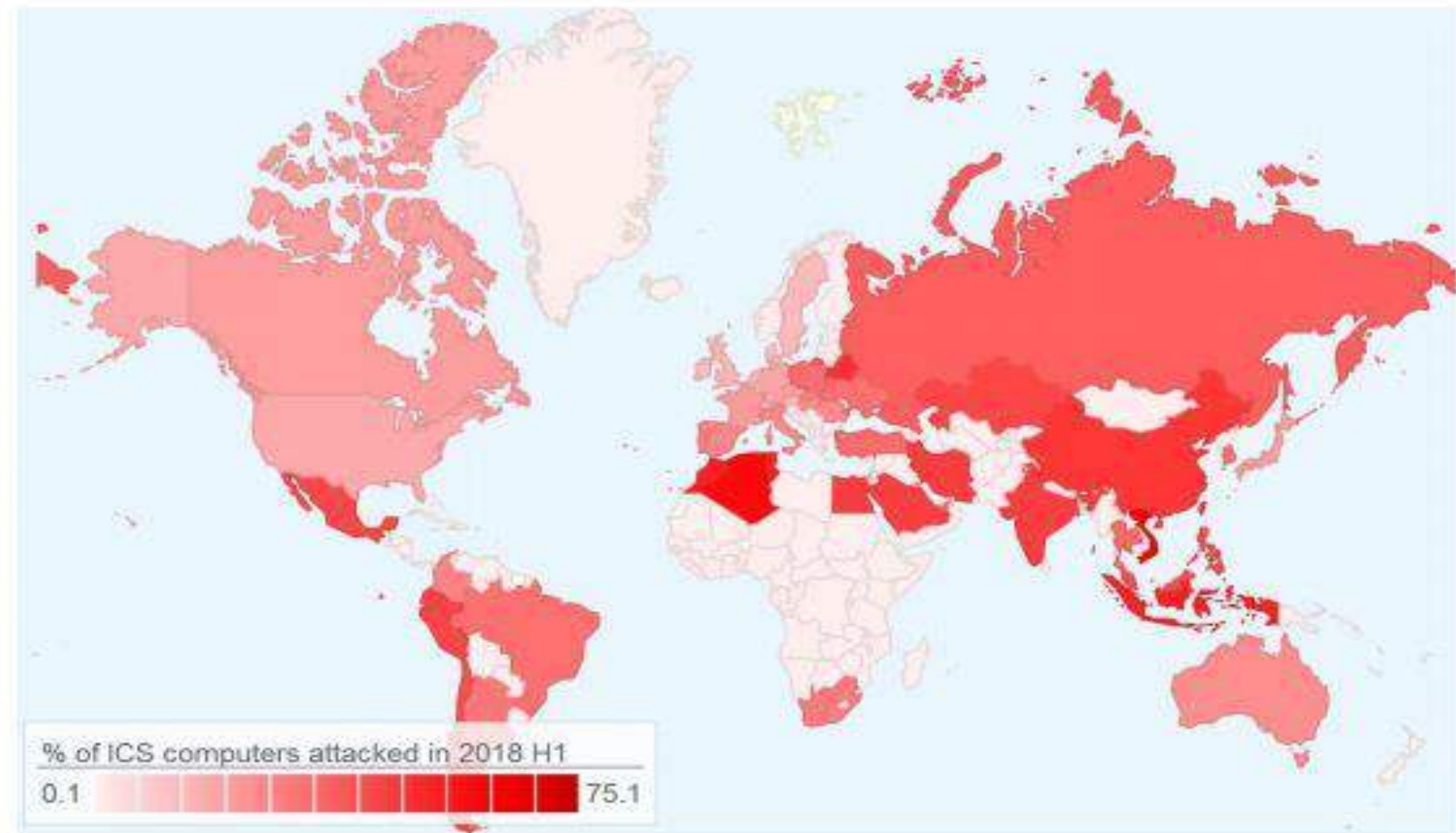




# Cloud Computing & Cybersecurity

## Geographical distribution

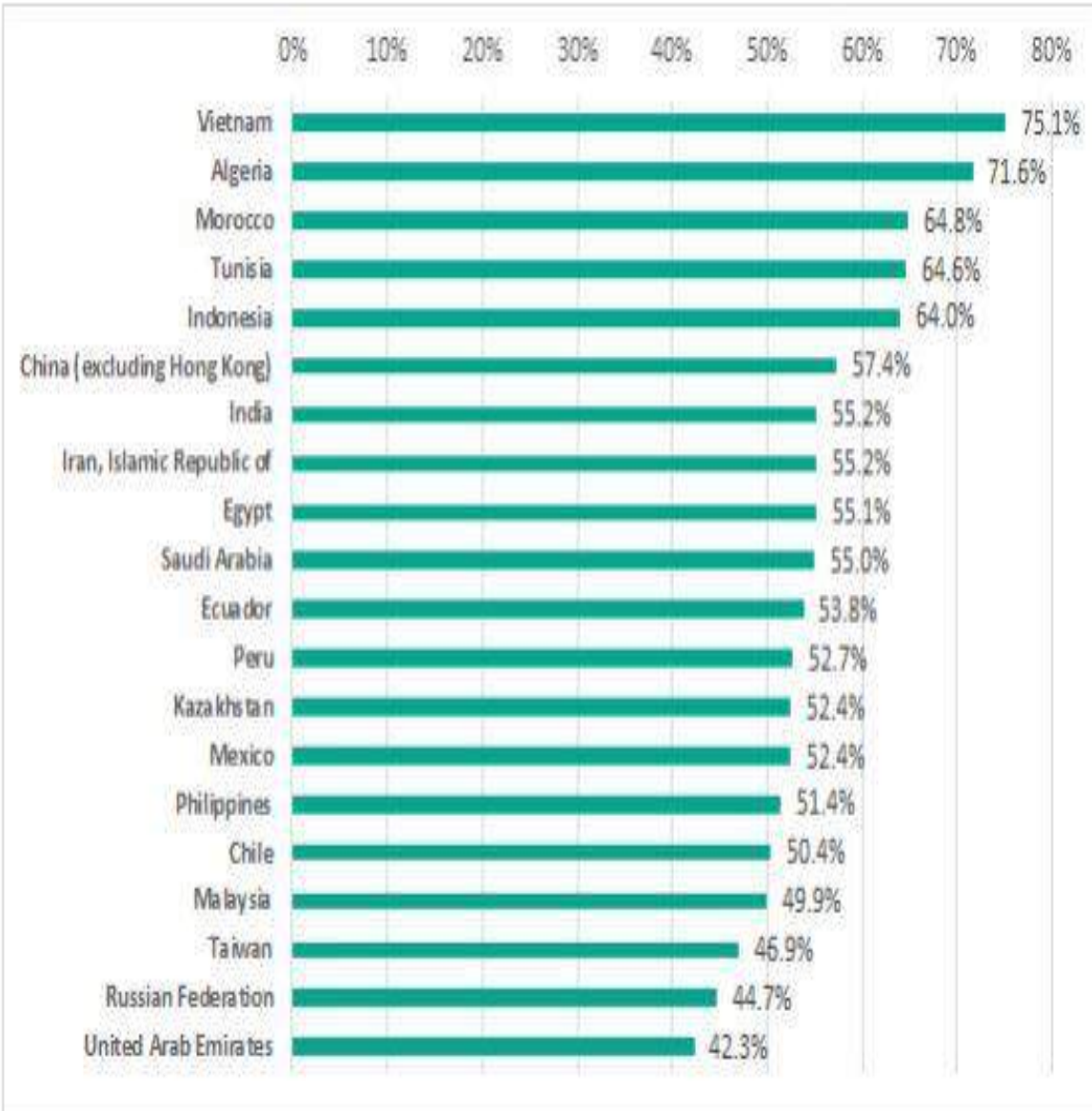
Geographical distribution of attacks on industrial automation systems, H1 2018, percentage of ICS computers attacked in each country



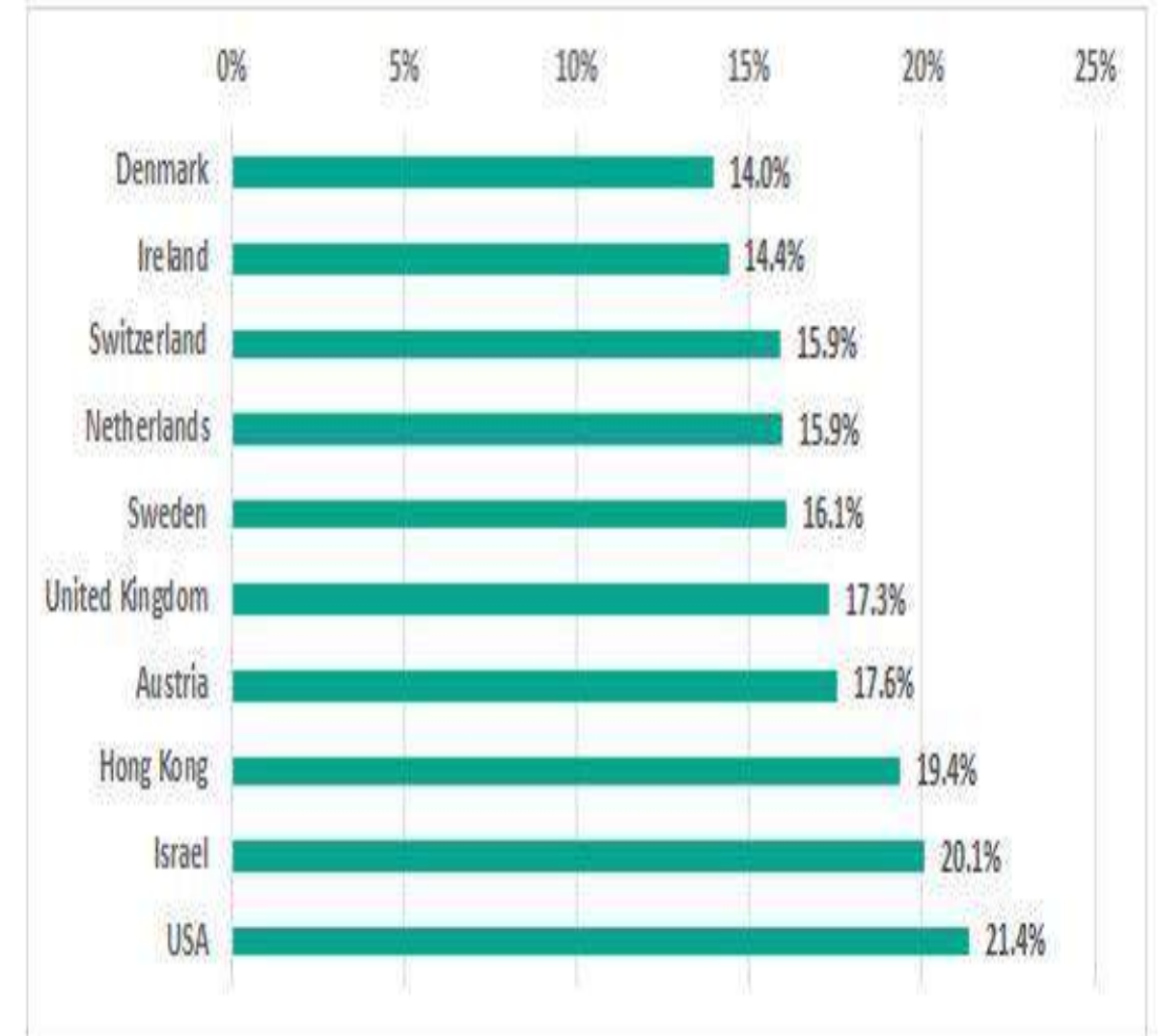
ICS-Industrial control system



TOP 20 countries  
by percentage of  
ICS computers  
attacked,  
H1 2018



10 countries with  
the lowest  
percentages of ICS  
computers  
attacked,  
H1 2018





## Labor market/Inclusiveness

Job displacement faster than job replacements + demographic trends = rise in global **unemployment, inequalities and migration**

Affect nearly entire spectrum of professional groups, but mostly low skilled, routine tasks and even white collar jobs; appearance of new occupations

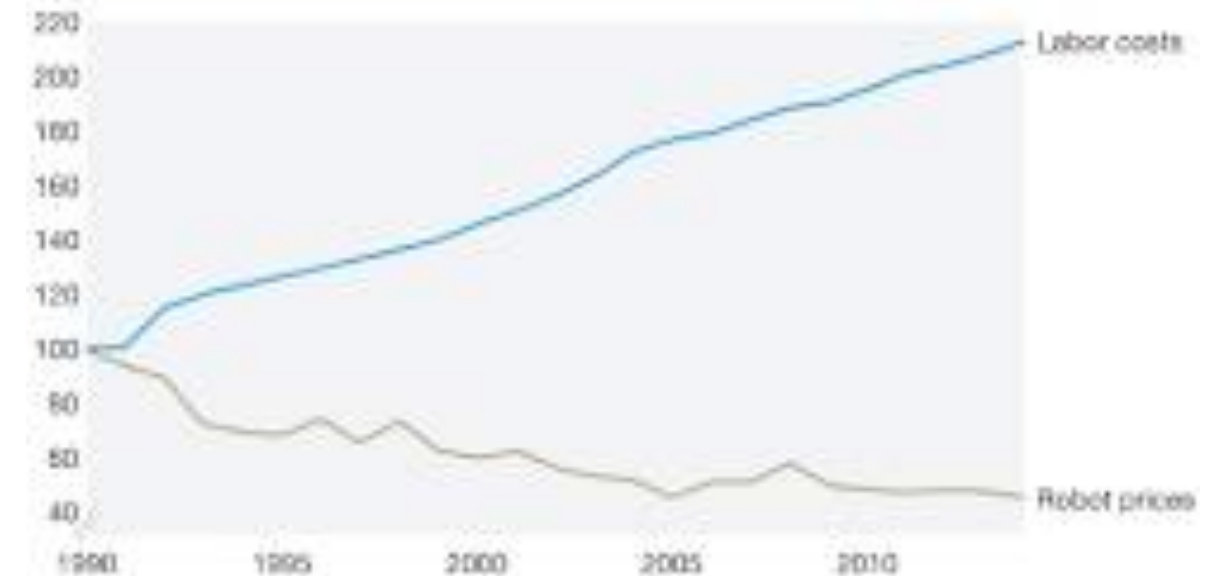
Impact of developing countries: technologies diffuse slowly and labour remains cheaper: **can competition between I2.0 and I3.0 countries/locations and I4.0 countries/locations sustain?**

Educational systems weak in developing countries/LDC especially, lacking basic skills; need for digital skills; **STEAM**; cognitive and social skills

Robot prices have fallen in comparison with labor costs.

### Cost of automation

Index of average robot prices and labor compensation in manufacturing in United States, 1990 = 100%



Source: Economist Intelligence Unit; IAB; Institut für Arbeitsmarkt- und Berufsforschung; International Robot Federation; US Social Security data; McKinsey analysis

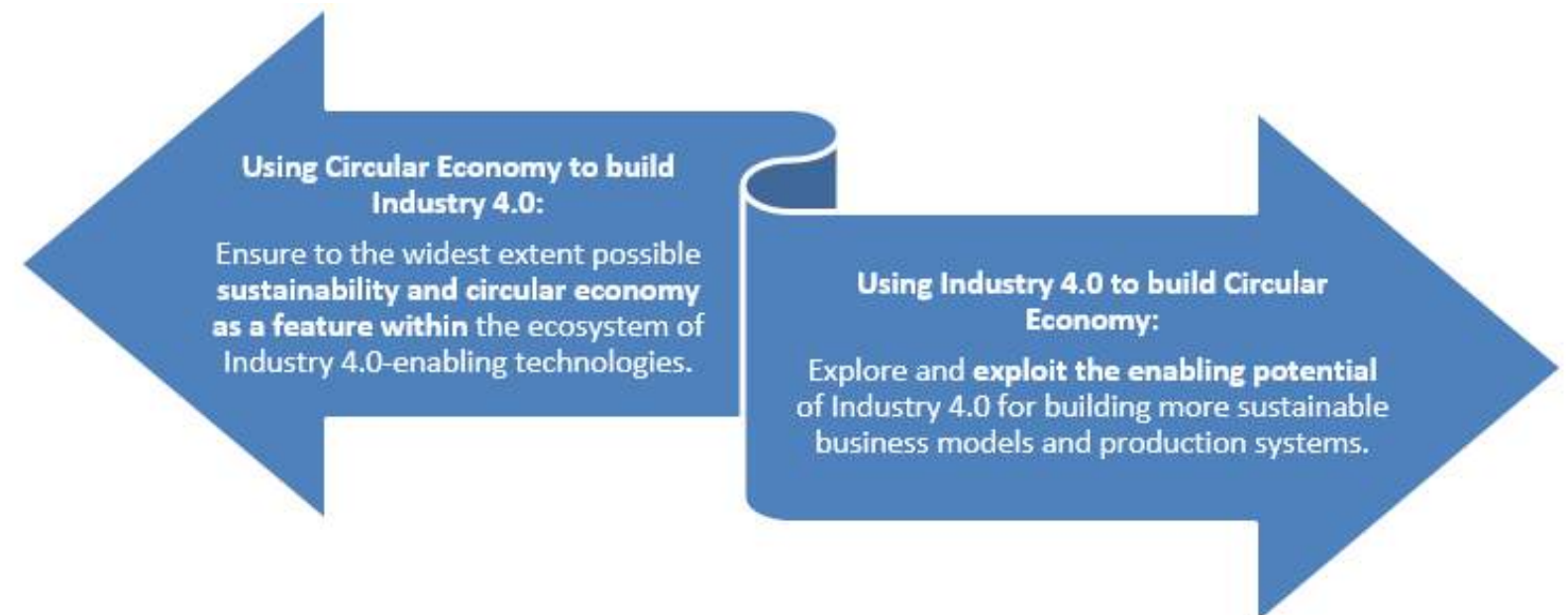
McKinsey & Company





# Rebound effect

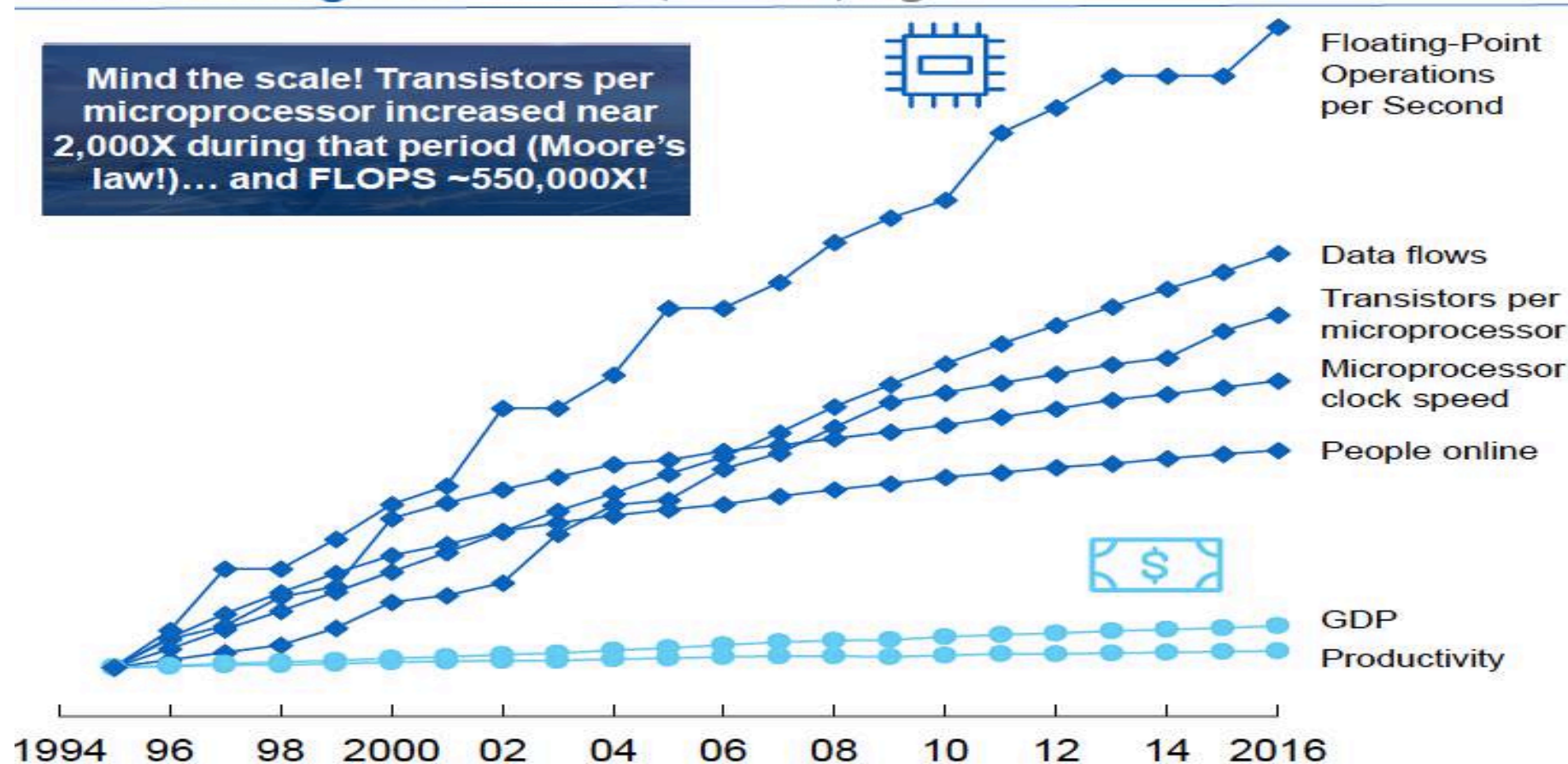
- *Industry 4.0 related technologies may facilitate more sustainable production, but* can also be accompanied by **rising demands for scarce resources** such as (certain) metals
- Increasing **consumption of energy**
- Additive manufacturing: increasing efficiency and reducing waste but can result in shortening of product lifecycles and **increase in consumption in some industries; health issues**
- **Waste issues (*electronic waste*)**





# Revolutionary but no revolutionary effects so far: *IT boosting productivity but not yet reflected in global GDP and productivity*

Evolution of digitization & GDP, 1995=1, log scale



ference Board Total Economy Database 2018

McKinsey & Company 6



- No revolutionary effects so far, *but we are likely at the very beginning of a*

*Tsunami of changes*

- Preparedness is crucial for all countries!

*Negligent applications of new technologies could lead to social tragedies and even global catastrophes, more devastating, than predictions of climate change.*





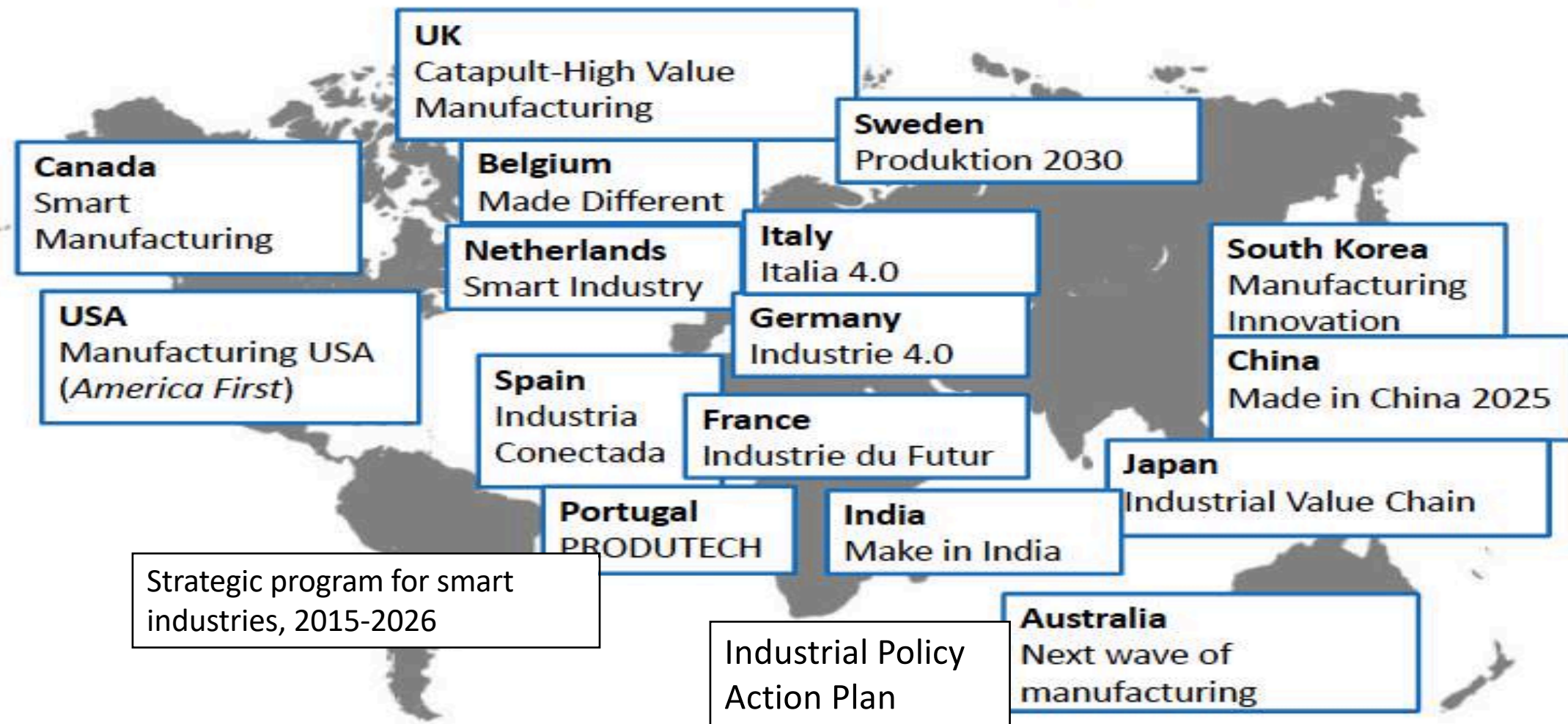
I. New industrial revolution: drivers and and characteristics

II. Opportunities and challenges

III. How are we prepared for the NIR?



## New Industrial Policy

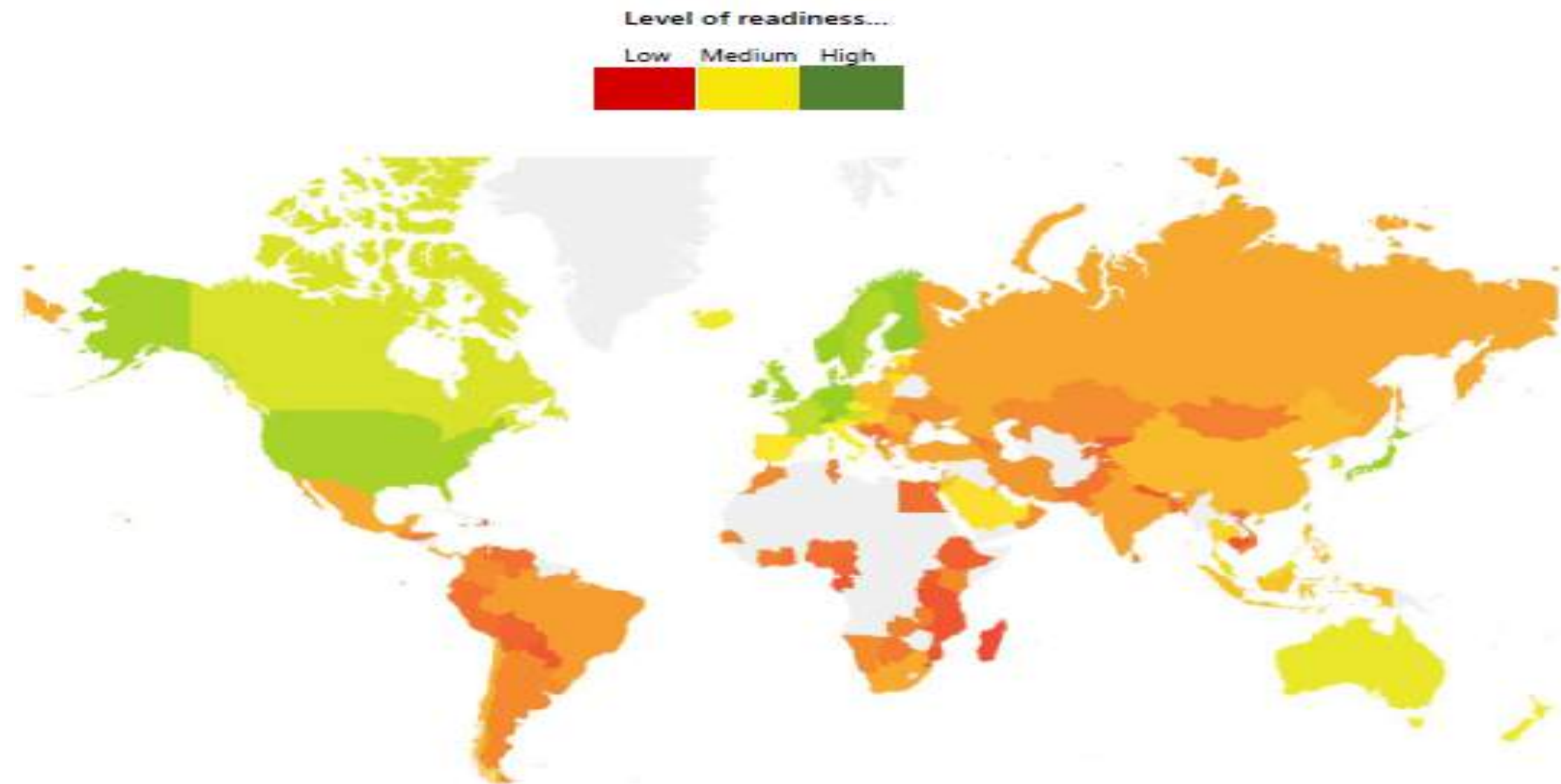






# WEF: Readiness for the future of production

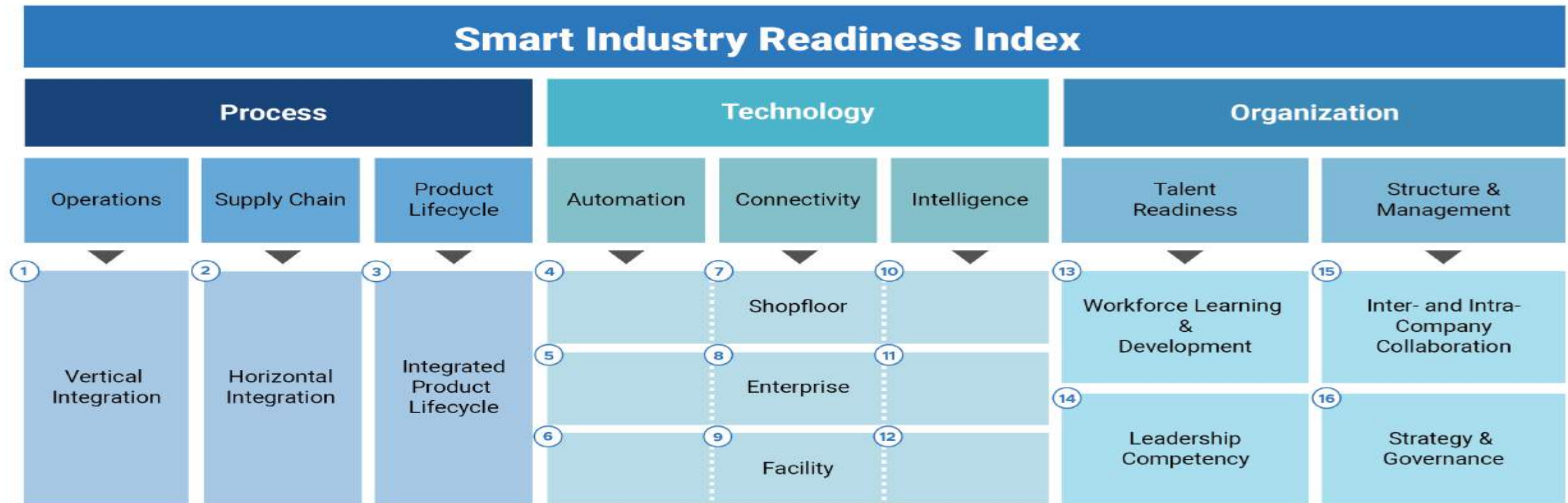
Exhibit 7 – Global Readiness





# Company readiness

Singapore: Companies to use index to learn, evaluate, design and implement transformation initiatives



Source: The Singapore Smart Industry Readiness Index Whitepaper (2017), Singapore Economic Development Board, Ministry of Trade & Industry



# Private sector challenges:

## HUMAN RESOURCES

- Develop talent: through Companies/Unions/Government cooperation
- Identify new skilled needed
- Support continuous education, learning and capability building

## INNOVATION & ECOSYSTEM BUILDING

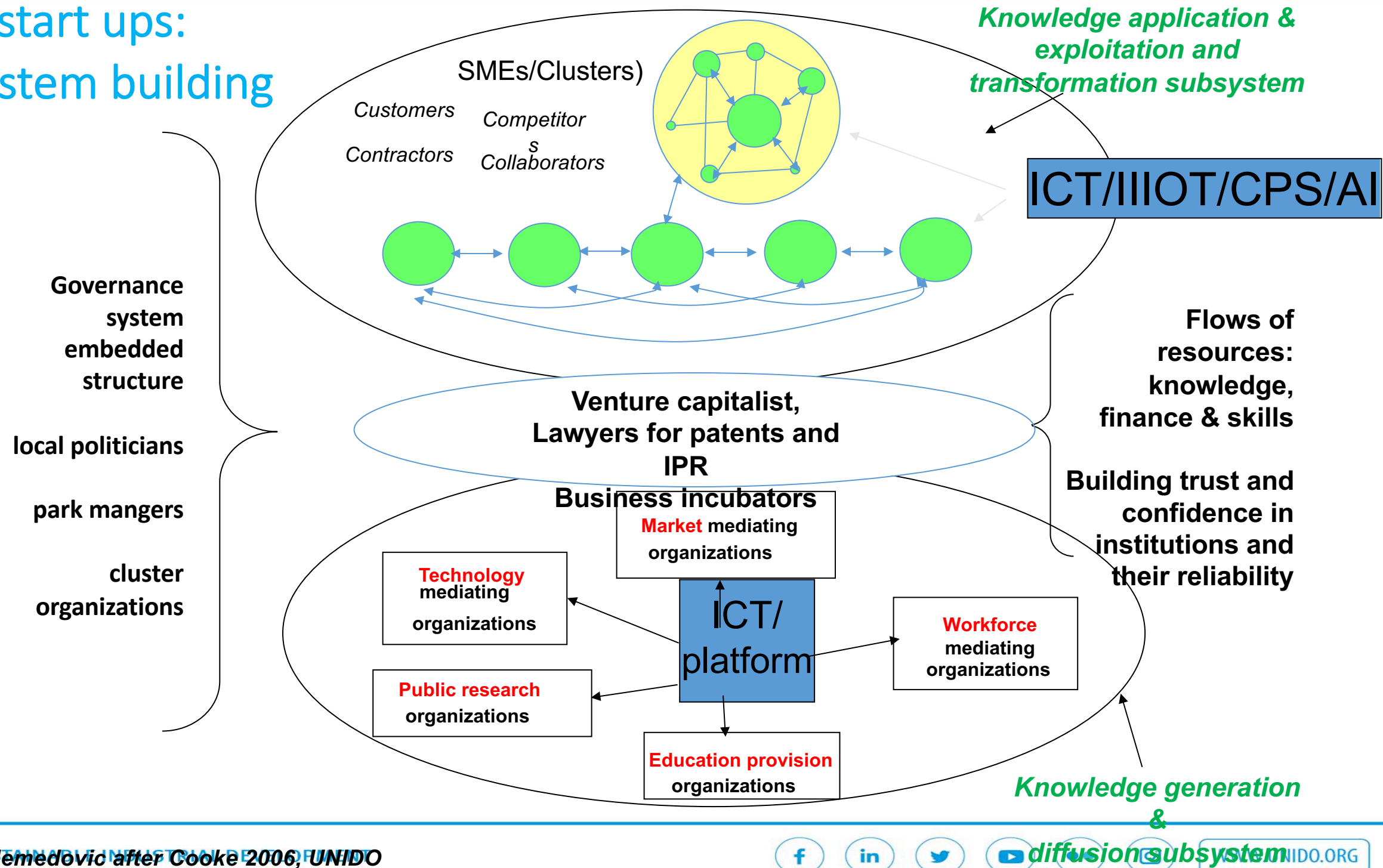
- Model factories to foster technological learning and innovation
- Promote open innovation
- Start up programs

## BUSINESS ENVIRONMENT REFORMS

- Norms, standards, regulatory

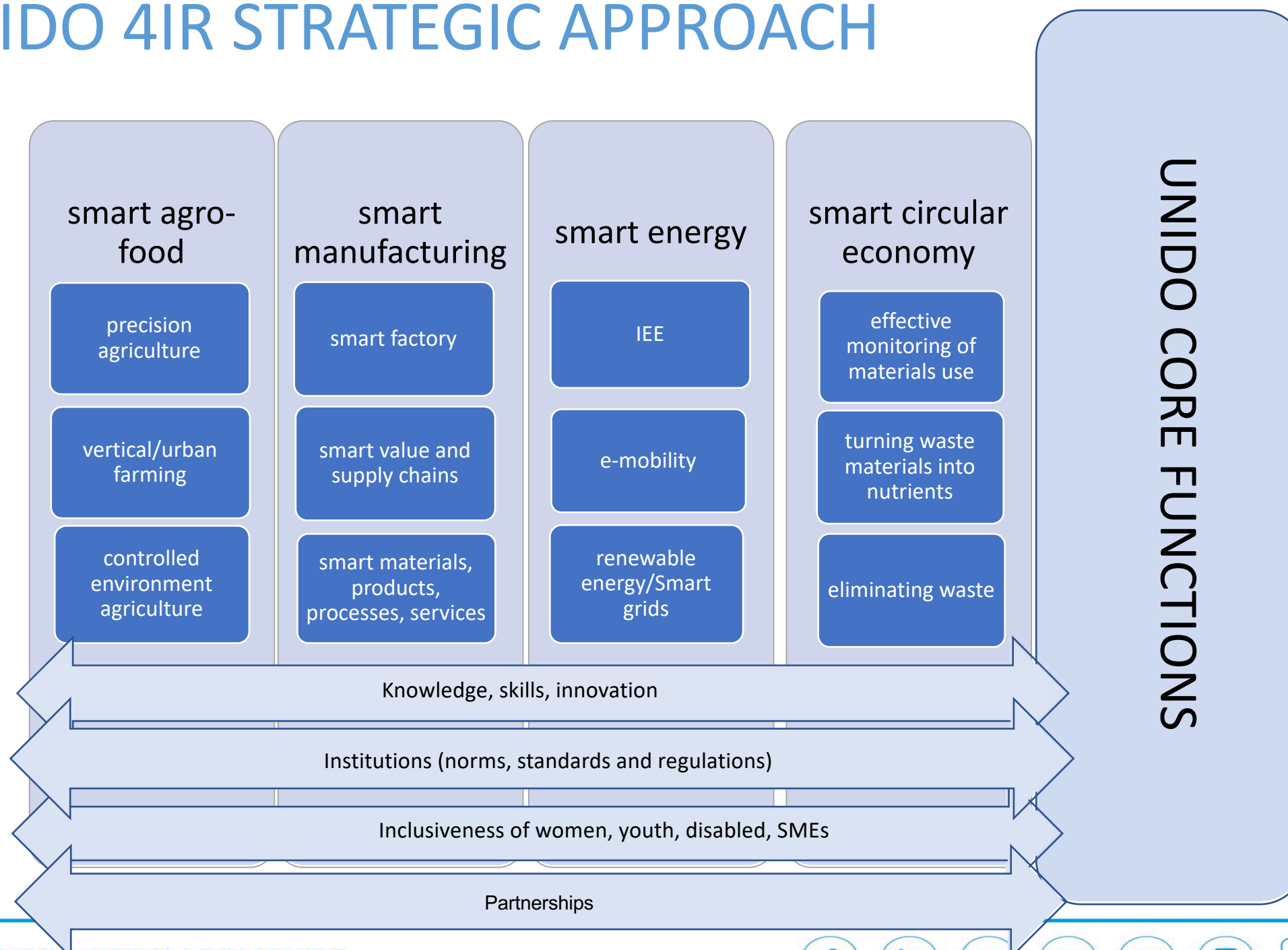


# Empowering start ups: Innovation system building





# UNIDO 4IR STRATEGIC APPROACH





# 4IR TECHNICAL COOPERATION

## CONVENING/AWARENESS RAISING

Establishing multi-stakeholder knowledge sharing platforms to create awareness on Industry 4.0 opportunities and challenges for pursuing ISID in developing countries

## ROADMAPPING & POLICY ADVICE

Support governments in the development of industry roadmaps and innovation-friendly policies, business environment regulations and standards

## READINESS ANALYSIS & INDUSTRY 4.0 OBSERVATORY

Maturity and readiness analysis at the macro, meso, micro and SME level, Development and application of indicators and measurement tools for an assessment of 4IR readiness. The capacity building to independently undertake readiness analysis for roadmapping and monitoring implementation

## DEMONSTRATION, LEARNING & INNOVATION CENTERS

Technological learning and innovation

## I4.0 ABSORPTIVE CAPACITY BUILDING

Vocational education and training to meet demand of Industry 4.0

Innovation management

## INTERNATIONAL TWINNING

Creating international networks between local and renowned international institutions to strengthen local capacities





# THANK YOU