



The Donor Committee for Enterprise Development

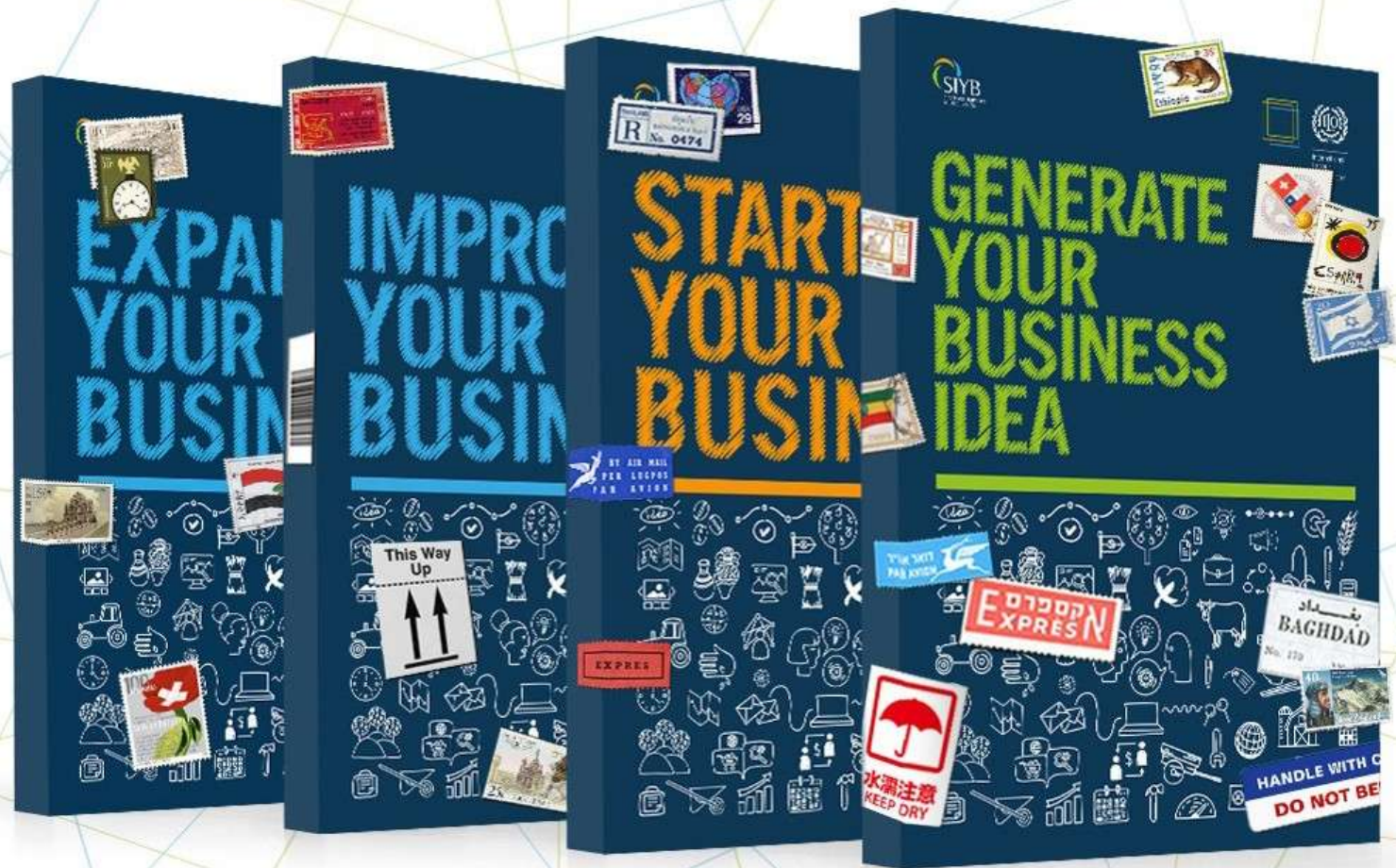
Annual Meeting 2017

Agency News from the International Labour Organization

Markus Pilgrim
ILO Enterprises Department



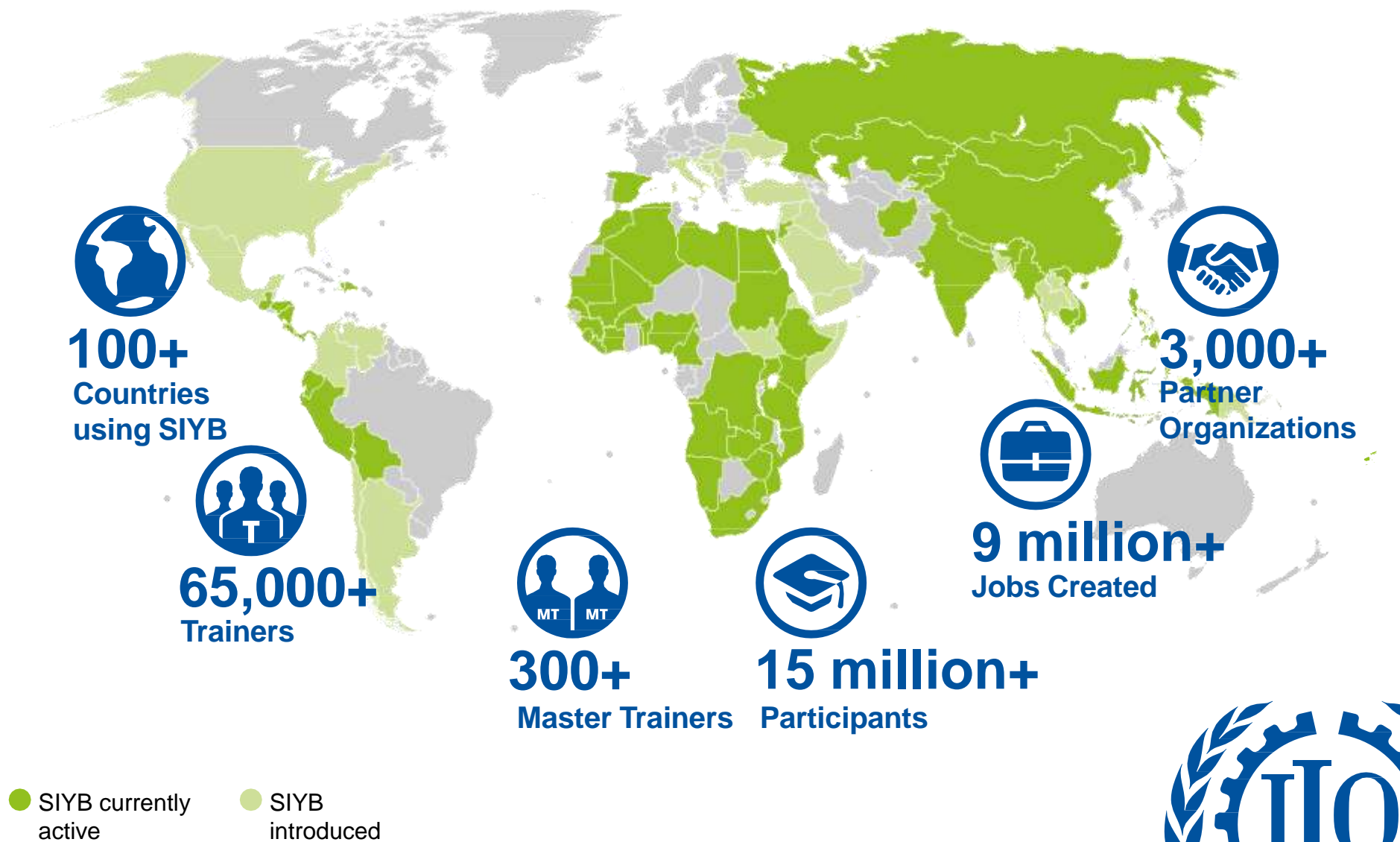
Entrepreneurship Training: SIYB



READY FOR DELIVERY.

The four SIYB packages.

SIYB: Going for the next 15 million



Does it work?: SIYB

Probably one of the most evaluated trainings...



Tanzania: SIYB Training increases value added by 50%

Ghana: Benefits of SIYB training exceed cost by 18 times

Uganda: SIYB plus loans increases monthly profits by 50%

Sri Lanka: SIYB and cash grants lead to 30% increase in the likelihood of starting a business among women

Vietnam: SIYB doubles value added for knitwear sector



Women Entrepreneurship Training: Get Ahead

New Evidence from Kenya

- increased profits by 15%
- impact on well-being and mental health
- cost of 200 USD per pax is recovered in 1.5 years
- Mentoring does not pass the cost benefit test
- No negative spill overs, i.e. taking away business from non-trained competitors



Productivity and Working Conditions : SCORE



DIRECT OUTCOMES

Improved knowledge, skills, and attitudes
among SMEs' managers and workers

INTERMEDIATE OUTCOMES

Improved manufacturing processes
(lean and clean), better working
conditions (less accidents)

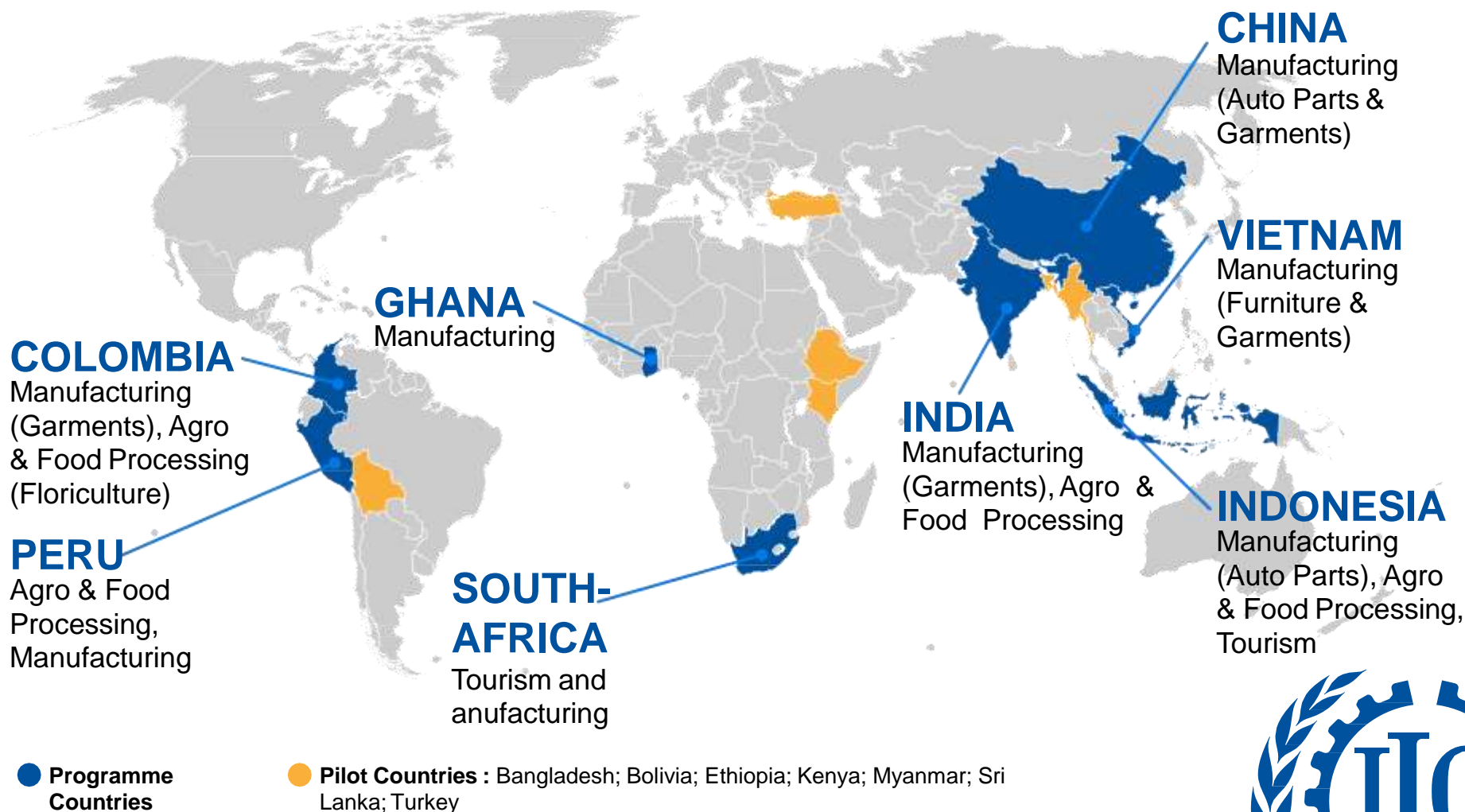
FINAL OUTCOMES

Stronger business performance,
Improved quality of employment



Productivity and Working Conditions : SCORE

Where has SCORE been implemented?



Productivity and Working Conditions : SCORE

Results



1,200

Enterprises trained
across 15 countries



8,000

Workers and
Managers trained



88%

Global satisfaction
rate



50%

Increased
Productivity



-42%

Labour
Turnover



-29%

Defect
Reduction



-22%

Absenteeism



-22%

Work Accidents

The Lab II: Market Systems and the Impact on Quality of Jobs (www.ilo.org/thelab)

