

Engaging with the private sector



Vision 2030: new partnerships to reach SDGs including private sector.

A **change management** process combining:

- instruments;
- Approaches.

Instruments:

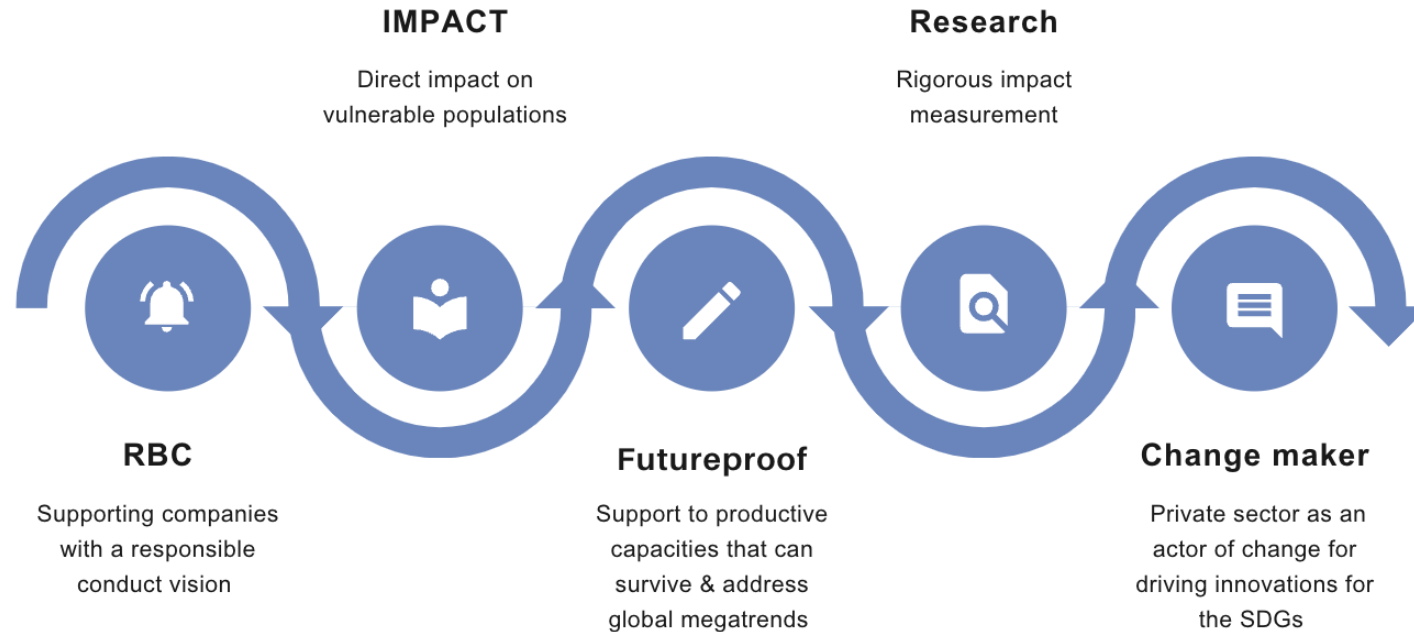
- Evidence: private sector delivers value for development
- Additional specialised staff (approx 10 FTEs in 2 years)
- Learning / adaptation



Approaches:

- Towards institutionnalisation (Market Systems Development)
- Encouraging systemic analysis
- New partnerships

Our vision of engaging with the private sector



Instruments

BUSINESS PARTNERSHIP FACILITY	CHALLENGE FUND	DEMONSTRATION PROJECTS
<p>Supports partnership creation between Luxembourgish/EU private sector and institutions in developing countries</p>	<p>Supports businesses in targeted developing countries to test innovative solutions to solve sustainable development challenges</p>	<p>Supports businesses in Kosovo, Rwanda and Senegal in scaling innovative solutions in support of sustainable development</p>

Instruments:

- Private sector instruments (25M€) → co-investments in enterprises, mainly in developing countries
- **Impact finance:**
 - Investments in impact finance funds: BUILT + BLOC Smart Africa
 - Technical assistance facilities: agro-resources (SSNUPP); forestry.

Approaches:

- Market Systems Development / systemic analysis:
 - Specific MSD component in existing projects (employability – Niger)
 - MSD study according to the «Rough guide» (Senegal) in preparation of MSD intervention
- Recruitment of project staff with MSD Skills (Laos)
- Combination of internal staff and specialised service providers