



Policy document 2022

# Do what we do best

A strategy for Foreign Trade and  
Development Cooperation



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A strategy for Foreign Trade and Development Cooperation



## Chapter 1

Trade policy:  
*For the Netherlands' earning capacity*

## Chapter 2

Development cooperation:  
*vFocus on what works*

## Chapter 3

Combination policy:  
*Dutch solutions for global challenges*

*Six working methods for "win-win" situations*

# Chapter 3: Dutch solutions for global challenges

We stimulate greater synergies between our efforts to boost trade, investments and development :

- By applying six working methods to enable foreign trade and development cooperation to strengthen each other
- By supporting digital and sustainability transitions in 14 combination countries through 'combi-tracks'.



# Six working methods for win-win situations

**1** Green international instruments

**2** Improve Dutch businesses' access to climate instruments

**3** Work towards a trade system that works better for developing countries

**4** Trade agreements on an equal footing with developing countries

**5** Support developing countries with their exports

**6** Making value chains more sustainable





## Combination countries

Côte d'Ivoire

Egypt

Ghana

Kenya

Morocco

Nigeria

Senegal

South Africa

Bangladesh

India

Indonesia

Vietnam

Colombia

Ukraine

# Chapter 3

## Dutch solutions for global challenges

# *Combi-tracks* in 14 combination countries

**To stimulate Dutch solutions for a greener and/or more digital economy in the ‘combination countries’:**

- Our ministries, embassies, RVO, Invest International jointly identify the one or two most promising sectors *to combine trade, investment and development cooperation*
- Use trade & investment instruments to help Dutch companies and local partners scale up their businesses;
- Leverage development aid instruments to support (local) private sector development, strengthen the business climate and support decent jobs.

## Morocco



- Sustainable water-horticulture-energy

## Egypt



- Climate and water smart agriculture

## Kenya



- Cold chain logistics
- Healthcare

## South-Africa



- Horticultural development for Grootvlei
- Green Hydrogen

## Nigeria



- Integrated offgrid solar solutions
- Sustainable horticulture in SW Nigeria

## India



- Waste management
- Sustainable horticulture

## Ghana



- Sustainable horticulture
- Sustainable cocoa

## Ivory Coast



- Sustainable horticulture
- Local cocoa processing

## Colombia



- Sustainable, climate resilient agrofood systems & forests

## Vietnam



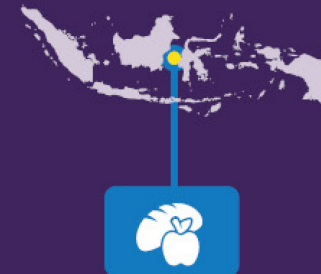
- Sustainable aquaculture in the Mekong Delta

## Bangladesh



- Sustainable horticulture in SW Bangladesh

## Indonesia



- Sustainable local food systems / estates

## Senegal



- Climate smart Horticulture /Storage

# Questions and reflections

